



CITY COUNCIL MEETING AGENDA
TUESDAY AUGUST 18, 2026

CITY COUNCIL MEETING TIME: 6:30 PM

1. Call to Order
2. Pledge of Allegiance
3. Roll Call

4. ****Consent Agenda****

All items listed under Consent Agenda are considered to be routine by Council and will be acted on by one motion. There will be no separate discussion of these items. If discussion is desired, that item will be removed from the Consent Agenda and will be considered separately.

- a. Approval of Minutes from the July 30, 2026, City Council Workshop Meeting.
 - b. Approval of City Council Minutes from the August 4, 2026, Regular City Council Meeting.
 - c. Approval of Accounts Payable; (Batch #1 - Checks No. 24533-24557).
 - d. Approval of July 30th, 2026 - Personnel Committee Meeting Recommendations.
5. Reports of Boards and Committees by Council and Staff.
6. West Hennepin Public Safety – Director Matthew DuRose: Presentation of the July 2026 Activity Reports.
7. Consider Award of the 2027-2029 Citywide Recycling Services Contract:
 - a. **Resolution No. 26-0818-01:** Considering award of the 2027-2029 citywide recycling services contract following issuance of a Request for Proposal and receipt of three proposals.
8. Open/Misc.
9. Adjourn.

CITY OF INDEPENDENCE, MINNESOTA
CITY COUNCIL WORKSHOP MINUTES
Thursday, July 30, 2026 | 7:00 A.M.

1. CALL TO ORDER

The City Council Workshop was called to order at 7:00 a.m.

2. ROLL CALL

PRESENT: Mayor Spencer, Councilors Betts, Fisher, McCoy, Grotting

ABSENT: None

STAFF: City Administrator Kaltsas, Administrative Services Director Simon, Public Works Supervisor, Lehman, WHPS Director DuRose, City Engineer Representative

VISITORS: None

3. GENERAL ADMINISTRATION

A. 2027 Draft Budget Discussion

Staff presented the initial 2027 “all-in” draft budget and emphasized that the figures were preliminary and would be refined before the September 9 budget workshop. The current draft reflects a 14.37% increase in the total City operating levy and an 11.18% increase in the general fund levy. The estimated City tax rate is 34.22%, compared with 32.16% for 2026.

The primary budget drivers discussed were public safety and planned debt service. Police protection is currently projected to increase 10.77% and fire protection 15%. The debt levy also increases as previously planned. Council and staff discussed maintaining the gravel road program, including \$100,000 in City funding, as well as approximately \$69,000 in Transportation Advancement Account revenue and approximately \$30,000-\$36,000 in County Aid to Municipalities funding.

Other proposed items include \$40,000 for legislative lobbying, including continued Highway 12 advocacy and potential assistance with water infrastructure funding; \$20,000 to begin the Comprehensive Plan update due in 2028; a \$75,000 annual Public Works capital equipment contribution; and a 3% cost-of-living adjustment, with health insurance increases continuing to place pressure on personnel costs.

Staff reviewed the City's healthy general fund balance and conservative revenue budgeting. Building permit revenue has exceeded budget in recent years and was identified as one area that could provide flexibility when refining the levy, while maintaining appropriate reserves. Council expressed a desire to keep the City's tax rate competitive with comparable communities and discussed targeting an overall levy increase below 10% if reasonable reductions or revenue adjustments can be identified.

WHPS Budget

West Hennepin Public Safety reviewed the preliminary police budget. Major cost increases are personnel-related, including anticipated wage adjustments, higher health insurance costs, and the ongoing cost of the eleventh officer after temporary aid funding expired. Personnel represents the majority of the department's operating costs, while non-personnel spending has generally been controlled.

The department's capital improvement plan remains on track and includes vehicle replacement, body cameras and other technology. Staff noted that two Flock cameras are currently in use and that holster sensors activate body cameras at an incident. Temporary public safety/COVID-related funds previously used to offset police capital costs are nearing depletion. The Police Commission will meet again in early September, and the budget will be further refined before the City's next budget workshop.

Fire Budget

Council discussed the preliminary 15% fire protection increase and requested additional review of the allocation formula, staffing needs, duty crews, administrative costs and the taxing district. The preliminary budget includes PERA relief but does not yet include the City's share of a future fire engine, estimated at approximately \$300,000 to \$325,000. Staff will review available fire equipment and public safety fund balances and continue discussions with West Suburban Fire District before the next budget meeting.

B. Miscellaneous Administration Updates

Sewered Residential Property Development / Water Feasibility Discussion

Staff and the City's engineering team reviewed water-service options associated with the proposed Airport/Hilltop Farm development. Earlier feasibility work estimated approximately \$8 million to upgrade and extend the Maple Plain water system, including storage and distribution improvements, or approximately \$12 million for a stand-alone City water plant and tower. The developer subsequently proposed approximately 240 homes served by municipal sewer and individual private wells.

Council discussed the risks and infrastructure needs associated with placing individual wells on relatively small lots. Fire protection was identified as a significant issue. The preferred concept discussed was requiring the developer to install a looped water main and hydrants connected to Maple Plain for fire flow while homes would initially use individual wells. The water main could also provide a future connection opportunity if a municipal water system is needed later.

Additional concerns included well spacing and interference, groundwater conditions, setbacks, long-term monitoring and responsibility if neighboring or development wells are affected. Potential safeguards discussed included perimeter monitoring wells, minimum well depths, defined groundwater fluctuation limits, developer responsibility for corrective action, and provisions in the development agreement so future impacts are not absorbed by the City. Council also discussed establishing a utility or taxing district and a dedicated annual charge for fire-water maintenance and future water infrastructure.

Staff also discussed how the concept could affect other potential sewered development areas and the importance of avoiding fragmented utility systems. Council generally supported continuing to explore the concept, provided the developer is responsible for required water main/fire protection infrastructure and appropriate protections are established for the City and surrounding properties. Staff will obtain additional information regarding utility routing and costs and continue discussions with the developer and engineering team.

4. ADJOURNMENT

Motion by Betts, seconded by Grotting, to adjourn the workshop. Motion carried 5-0. The meeting adjourned at 8:42 a.m.

Respectfully submitted,

Amber Simon/Recording Secretary



CITY COUNCIL MEETING MINUTES
TUESDAY AUGUST 4, 2026

CITY COUNCIL MEETING TIME: 6:30 PM

1. CALL TO ORDER

Mayor Brad Spencer called the meeting to order on Tuesday, August 4, 2026, at 4:30 PM

2. PLEDGE OF ALLEGIANCE

Mayor Spencer led the group in the Pledge of Allegiance.

3. ROLL CALL

PRESENT: Spencer, Fisher, McCoy, Betts, Grotting

ABSENT: None

STAFF: Administrator Kaltsas, Public Works Director Lehman

VISITORS: Edward Genereux

4. ****CONSENT AGENDA****

Mayor Spencer stated that the consent agenda items would be considered routine and acted on by one motion unless someone would like to remove an item for discussion. The consent agenda

- a. Approval of City Council Minutes from the July 21, 2026, Regular City Council Meeting.
- b. Approval of Accounts Payable; (Batch #1 - Checks No. 24499-24524).
- c. Assembly Permit:
 - Zurah Shrine Horse Patrol Eveny – October 17th.

Motion by Betts, seconded by Fisher to approve the consent agenda. Ayes: Spencer, Fisher, McCoy, Betts, Grotting. Nays: None. Absent: None. Abstain: None. Motion Approved. 5-0

5. Reports of Boards and Committees by Council and Staff.

Council member Fisher Attended the following meeting:

- Workshop
- Personnel

Council member Betts Attended the following meeting:

- Workshop

Council member McCoy Attended the following meeting:

- Workshop
- Juanita Bergman's Funeral
- WHPS police commission
- WS Quarterly Meeting

Councilmember Grotting Attended the following meeting:

- Planning
- Workshop
- Visting PC properties

Mayor Spencer Attended the following meeting:

- Planning
- City Staff Meeting
- Loretto Town Ball Tournament
- WS Quarterly Meeting
- WHPS Police Commission
- Workshop
- Personnel Meeting
- Tour De Tonka Rest Stop

Mark Kaltsas Attended the following meeting:

- None

6. Atlantis Pools ("Applicant") and Christy Cales ("Owner") requests that the City consider the following action for the property located at 6405 Hillstrom Rd., Independence, MN (PID No. 22-118-24-14-0004):
 - a. **RESOLUTION No. 26-0804-01** – Considering approval of a variance from the requisite structure setback from the OHWL of Pioneer Creek to allow the construction of a swimming pool that does not meet the applicable setback.

City Administrator Kaltsas presented the request by Atlantis Pools on behalf of property owner Christy Cales for a variance to reduce the required setback from the ordinary high water level (OHWL) of Pioneer Creek to allow construction of a swimming pool at 6405 Hillstrom Road.

Kaltsas explained that the existing house sits approximately 113 feet from the OHWL of Pioneer Creek, and the proposed pool would be located at its closest point approximately 82 feet from

that mark. He noted several compounding constraints on the property: the OHWL setback requirement, a corner lot setback along County Road 90, and a city prohibition on swimming pools in front yards. Together, these constraints effectively limit where a pool can be placed on the property, and the applicant had located the proposed pool as close to the house as practically possible—approximately 12 to 13 feet from the rear wall—in order to minimize the variance requested.

At the Planning Commission public hearing, a neighboring property owner to the west spoke in support of the request, noting she also has a pool on her property. Commissioners discussed the potential impact of chlorinated water discharge, and the pool contractor noted that pool water contains roughly the same chlorine concentration as drinking water and that pools are rarely fully drained. Commissioners also acknowledged that Pioneer Creek has likely meandered closer to the property over time, though the property sits on a straight portion of the creek, making further significant migration less likely than at the neighboring bend property where an 8-to-10-foot bank shift had been observed over approximately 35 to 40 years. The Planning Commission found the variance criteria satisfied, concluding the applicant had demonstrated a practical difficulty and had requested the minimum variance necessary to accommodate a pool on the property, and recommended approval to the City Council.

Councilmember Betts asked what would happen if the creek continued to migrate closer to the property. Kaltsas responded that the pool is proposed at a considerably higher elevation than the creek and is located 82 feet from its edge, making a meaningful impact unlikely, particularly given the property's location on the straight stretch of the creek.

Motion to approve Resolution No. 26-0804-01 was made by Councilmember Grotting and seconded by Councilmember McCoy. Ayes: Spencer, Fisher, McCoy, Betts, Grotting. Nays: None. Absent: None. Abstain: None. Motion Approved. 5-0. The motion carried unanimously.

7. Dennis Hagen (“Applicant/Owner”) requests that the City consider the following action for the properties located at 6345 and 6385 Main St., Independence, MN (PID No.s 26-118-24-22-0007 and 26-118-24-22-0005):

- a. **RESOLUTION No. 26-0804-02** – Considering approval of a minor subdivision to allow a lot combination of the two (2) existing properties into a single property. The combination would create a one (1) lot that is 7.32 acres.

City Administrator Kaltsas presented the request by Dennis Hagen for a minor subdivision to combine two adjacent properties at 6345 and 6385 Main Street into a single parcel. Kaltsas explained that Hagen recently acquired the 6385 property, from which the existing home had been demolished, leaving a vacant lot of 2 acres. The adjacent 6345 property is 5.32 acres. The combined parcel would total 7.32 acres.

Kaltsas noted that the 6385 lot, at 2 acres, is a legal nonconforming lot as it falls below the city's minimum lot size of 2.5 acres. The combination would eliminate that nonconformity without creating any new ones, which Kaltsas characterized as a benefit to the city.

The Council briefly discussed the irreversibility of the combination, noting that the resulting 7.32-acre parcel would fall short of the 7.6 acres needed to qualify for a future minor subdivision under current ordinance, meaning the applicant would effectively be giving up a building entitlement. Kaltsas confirmed this was correct under current ordinance. The property is guided for rural residential use. The Planning Commission held a public hearing, found the criteria for a minor subdivision satisfied, and described the request as routine and beneficial to the city, recommending approval.

Motion to approve Resolution No. 26-0804-02 was made by Councilmember McCoy and seconded by Councilmember Fisher. Ayes: Spencer, Fisher, McCoy, Betts, Grotting. Nays: None. Absent: None. Abstain: None. Motion Approved. 5-0. The motion carried unanimously.

8. Paul Ridgeway (Applicant/Owner) requests that the City consider the following action for the property located at 5885 County Road 11, Independence, MN (PID No. 11-118-24-12-0008):
 - a. **RESOLUTION No. 26-0804-03** – Considering denial of a variance to allow a detached accessory building that exceeds the allowable square footage (1,850 SF) for the subject property. The applicant is proposing to construct a new approximately 3,000 SF private detached accessory structure on the property. The property size is approximately 9 acres; however, only 2 acres are buildable upland. The buildable upland is used to determine allowable detached accessory structure square footage.

City Administrator Kaltsas presented the request by Paul Ridgeway for a variance to allow a detached accessory structure of approximately 3,200 square feet (plus a 430-square-foot covered porch, totaling approximately 3,600 square feet) at 5885 County Road 11. The property is 9.2 acres total, but contains approximately 7 acres of wetlands, leaving only approximately 2 acres of buildable upland.

Kaltsas explained the city's accessory structure ordinance, which establishes a proportional relationship between allowable detached accessory structure square footage and a property's buildable upland. For properties at or below roughly 2 acres of usable upland, the ordinance provides a de facto minimum allowance of 1,850 square feet, which applies in this case. The applicant's proposal would represent approximately a 95 percent increase—essentially doubling—the permitted square footage.

The Planning Commission held a public hearing and engaged in lengthy discussion on several aspects of the request, including the significant grade change toward the adjacent wetland, the stormwater management requirements, tree removal, and whether screening or buffering along County Road 11 or the neighboring property line could be incorporated. Neighboring property owners submitted written comments and testified at the hearing in opposition. The applicant's

representative argued a practical difficulty existed, citing the need to accommodate a larger accessible van required for the applicant's mother, multiple vehicles, a boat, and several enclosed trailers. The representative also noted the applicant had considered adding attached garage space to the house but was unwilling to remove the mature maple trees that would be required.

The Planning Commission ultimately was not persuaded that a practical difficulty had been established, finding that 1,850 square feet is a reasonable and significant amount of storage space capable of accommodating the stated needs. Commissioners expressed concern that approving a variance of this magnitude would set a problematic precedent, as there would be no clear basis for distinguishing this request from any future applicant who simply desired more storage. They concluded that the city's proportional ordinance draws that line appropriately, and that the applicant had not demonstrated they were requesting the minimum variance necessary. The commission recommended denial.

Council discussion echoed the commission's reasoning. Councilmember Fisher noted that many of the practical objections raised about site disturbance, grading, and tree removal would be present even if the applicant came back with the permitted 1,850-square-foot structure, and that the primary distinguishing issue was simply the scale of the proposed building. Kaltsas confirmed that an applicant could proceed with an 1,850-square-foot structure under a standard building permit without a variance or conditional use permit, subject to setbacks, grading, and stormwater review.

The Council also noted that the variance standard applicable here—rural residential zoning requires a showing of practical difficulty—is more stringent than the conditional use permit process available on agriculturally zoned properties, under which the city has previously approved larger accessory structures.

The Mayor moved to adopt the resolution of denial consistent with the Planning Commission's recommendation.

Motion to approve Resolution No. 26-0804-03, denying the variance from the maximum allowable accessory structure size, was made by the Mayor and seconded by Councilmember Grotting. Ayes: Spencer, Fisher, McCoy, Betts, Grotting. Nays: None. Absent: None. Abstain: None. Motion Approved. 5-0.

9. Consider Approval of the 2026 Gravel Road Reconstruction Project:

- a. **RESOLUTION No. 26-0804-05 - Awarding the 2026 Gravel Road Reconstruction Project to the Lowest Bidder (New Look Contracting, Inc).**

City Administrator Kaltsas reported that the city received three bids for the 2026 Gravel Road Reconstruction Project. Bids ranged from \$274,779 to \$362,031, against an engineer's estimate of \$291,521. The low bidder was New Look Contracting, Inc. at \$274,779, representing a bid approximately 6 percent below the engineer's estimate. New Look Contracting had also performed the 2025 gravel road improvement project for the city.

The Council asked about the quality of New Look's work on last year's project. The city's engineer noted that the main issue had been timing in terms of hitting the ground late in the season, but that the contractor had followed up in the spring with necessary touch-up work and the results were acceptable. The project scope includes grading, drainage, and cover work similar to last year's project, with the bulk of the work being the application of the same granite mix gravel product used in 2025. A preconstruction meeting was anticipated within two weeks, with construction to begin promptly thereafter. This project represents the second phase of gravel road improvements under the city's five-year capital improvement plan, with similar projects anticipated in 2027 through 2030 to complete all gravel road segments.

Motion to approve Resolution No. 26-0804-04, awarding the 2026 Gravel Road Reconstruction Project to New Look Contracting, Inc. in the amount of \$274,779, was made by Councilmember McCoy and seconded by Councilmember Fisher. Ayes: Spencer, Fisher, McCoy, Betts, Grotting. Nays: None. Absent: None. Abstain: None. Motion Approved. 5-0.

10. Open/Misc.

The Mayor noted that National Night Out was taking place that evening, with nine events occurring across the city. Council members discussed dividing efforts to attend as many events as possible, and noted that a group photo was planned for 5:15 PM.

A member of the public, Rob Sievers, addressed the Council regarding difficulties he had experienced in communicating with city staff concerning a grading permit and questions about a potential future subdivision of his property. He described repeated attempts to reach staff without response and expressed frustration with the process.

The Mayor and City Administrator responded that the city does not have an online grading permit application, and directed Mr. Sievers to submit a grading permit application in person, after which it would be reviewed and responded to. The Mayor also clarified that Mr. Sievers' property is not currently zoned or guided for the residential density he has discussed, and that a comprehensive plan amendment to change that guidance would not be considered until the 2050 Comprehensive Plan process is underway, as amendments to the existing 2040 plan are no longer being entertained. Mr. Sievers disputed certain aspects of this characterization. The Mayor declined to continue the debate in the meeting forum and offered to speak with Mr. Sievers directly following adjournment.

11. Adjourn.

Motion to adjourn was made by Councilmember McCoy and seconded by Councilmember Fisher. Ayes: Spencer, Fisher, McCoy, Betts, Grotting. Nays: None. Absent: None. Abstain: None. Motion Approved. 5-0. Meeting was adjourned at 5:08pm



CITY OF INDEPENDENCE, MINNESOTA

City Council Report

Personnel Committee Recommendations

TO City Council

FROM Mark Kaltsas, City Administrator

MEETING DATE August 18, 2026

DISCUSSION

The Personnel Committee conducted a review of the Administrator/Planner performance and current contract term. Based on that review, the Committee is recommending an extension of the contract through the end of 2030 (the contract currently ends in 2028). The extension would continue under the same terms and compensation schedule previously negotiated.

In reaching this recommendation, the Committee reviewed and discussed current City Administrator compensation for cities in the Metropolitan area with similar populations. The Committee noted that the contract continues to provide the City with a high value of professional services and nearly 30 years of experience, at a rate approximately 70% of the average combined City Administrator and Planner compensation rate in this market.

COUNCIL RECOMMENDATION

The Personnel Committee recommends approval by the City Council of the City Administrator Independent Contractor Agreement amendment.

ATTACHMENTS

- City Administrator Independent Contractor Agreement - First Amendment (Term Extension through December 31, 2030)

FIRST AMENDMENT TO CITY ADMINISTRATOR INDEPENDENT CONTRACTOR AGREEMENT

THIS FIRST AMENDMENT TO CITY ADMINISTRATOR INDEPENDENT CONTRACTOR AGREEMENT (this “Amendment”) is made this 18th day of August, 2026, by and between the City of Independence, a Minnesota municipal corporation (“City”) and MK Land Corporation d/b/a Terramark, a Minnesota Corporation (hereinafter “Terramark”) (each a “Party” and collectively the “Parties”).

RECITALS:

WHEREAS, the Parties entered into that certain City Administrator Independent Contractor Agreement dated August 5, 2025 (the “Agreement”), pursuant to which Terramark, and specifically Mark Kaltsas, PLA, provides professional City Administrator and Planning services to the City; and

WHEREAS, Section “Term and Renewal” of the Agreement provides that the Agreement shall continue in full force and effect until December 31, 2028; and

WHEREAS, the Parties desire to extend the term of the Agreement through December 31, 2030, and to otherwise leave all other terms and conditions of the Agreement unchanged and in full force and effect;

NOW, THEREFORE, for good and valuable consideration, including the mutual promises and agreements contained in this Amendment, the receipt and sufficiency of which is acknowledged, the Parties agree as follows:

1. Incorporation of Recitals.

The foregoing recitals are incorporated into this Amendment as if fully set forth herein.

2. Amendment to Term and Renewal.

The “Term and Renewal” section of the Agreement is hereby amended by deleting the term “December 31, 2028” and replacing it with “December 31, 2030,” such that the first sentence of that section shall read in its entirety as follows:

“This Agreement shall commence on the 1st day of September 2025 and shall continue in full force and effect until December 31, 2030, and shall replace any previous agreements. This Agreement shall be reviewed by the parties every 360 days and amended as necessary.”

All other provisions of the “Term and Renewal” section, including the City’s Termination Rights, remain unchanged and in full force and effect.

3. No Other Changes.

Except as expressly amended by this Amendment, all other terms, conditions, and provisions of the Agreement shall remain unchanged and in full force and effect. In the event of any conflict between the terms of this Amendment and the Agreement, the terms of this Amendment shall control.

4. Ratification.

Except as modified herein, the Parties hereby ratify and reaffirm the Agreement in its entirety.

5. Complete Agreement; Modification.

This Amendment, together with the Agreement, represents the entire agreement of the Parties with respect to the subject matter hereof, and no representations have been made or relied upon except as set forth herein. Any further modification of the Agreement, as amended by this Amendment, shall be ineffective and unenforceable unless it is in writing and signed by both Parties.

Both parties are in agreement of the above contract and have caused it to be in effect by their signatures below.

CITY OF INDEPENDENCE

By: _____
Brad Spencer, Mayor

TERRAMARK

By: Mark Kaltsas, President

STATE OF MINNESOTA)
) ss.
COUNTY OF HENNEPIN)

The foregoing instrument was acknowledged before me this _____ day of August 2026, by Brad Spencer, the Mayor of Independence, a Minnesota municipal corporation, on behalf of the municipal corporation and Mark Kaltsas, the President of MK Land Corporation dba. Terramark, a Minnesota corporation, on behalf of the corporation.

Notary Public

West Hennepin Public Safety Monthly Activity Report

July 2026



July 2026 Overview

Calls for Service
Maple Plain
136 (34%)

Total Calls for Service
395

Calls for Service
Independence
202 (52%)

Traffic
Offenses
43

DWIs
0

Crashes
1

Arrests
1

Group A
Offenses
1

Group B
Offenses
2

Other (14%)
AA – 50
TZD – 0
Oth – 7

Traffic
Offenses
66

DWIs
2

Crashes
9

Arrests
2

Group A
Offenses
1

Group B
Offenses
2

- *Traffic Offenses include citations, parking tickets, written and verbal warnings
- *Arrests include physical arrests and citations issued for criminal offenses
- *Group A & B Offenses include all reportable offenses whether a physical arrest was made or not
- *TZD is not included in CFS or traffic offenses



Year to Date 2026 Overview

Calls for Service
Maple Plain
973 (31%)

Total Calls for Service
3,145
(2025 YTD: 3,120)

Calls for Service
Independence
1,724 (55%)

Traffic
Offenses
393

DWIs
8

Other (14%)
AA – 274
TZD – 130
Oth – 44

Traffic
Offenses
732

DWIs
16

Crashes
8

Arrests
19

Crashes
74

Arrests
20

Group A
Offenses
32

Group B
Offenses
25

Group A
Offenses
20

Group B
Offenses
21

*Traffic Offenses include citations, parking tickets, written and verbal warnings
*Arrests include physical arrests and citations issued for criminal offenses
*Group A & B Offenses include all reportable offenses whether a physical arrest was made or not
*TZD is not included in CFS or traffic offenses



Calls for Service: Non-Criminal

Medicals & Lift
Assists/Falls
27

Alarms
16

Traffic
Complaints
14

Suspicious
Activity
10

Disturbance
4

Welfare Check
& Mental Health
16

Record Checks
& Permits
28

Animal Calls
6

*Medicals & Lift Assists/Falls include all medical emergencies

*Alarms include home, business, fire, CO2 alarms

*Disturbance includes fights, harassment, and disorderly situations.



Year to Date Calls for Service: Non-Criminal

Medicals & Lift
Assists/Falls
187

Alarms
126

Traffic
Complaints
81

Suspicious
Activity
72

Disturbance
28

Welfare Check
& Mental Health
68

Record Checks
& Permits
313

Animal Calls
57

*Medicals & Lift Assists/Falls include all medical emergencies

*Alarms include home, business, fire, CO2 alarms

*Disturbance includes fights, harassment, and disorderly situations.

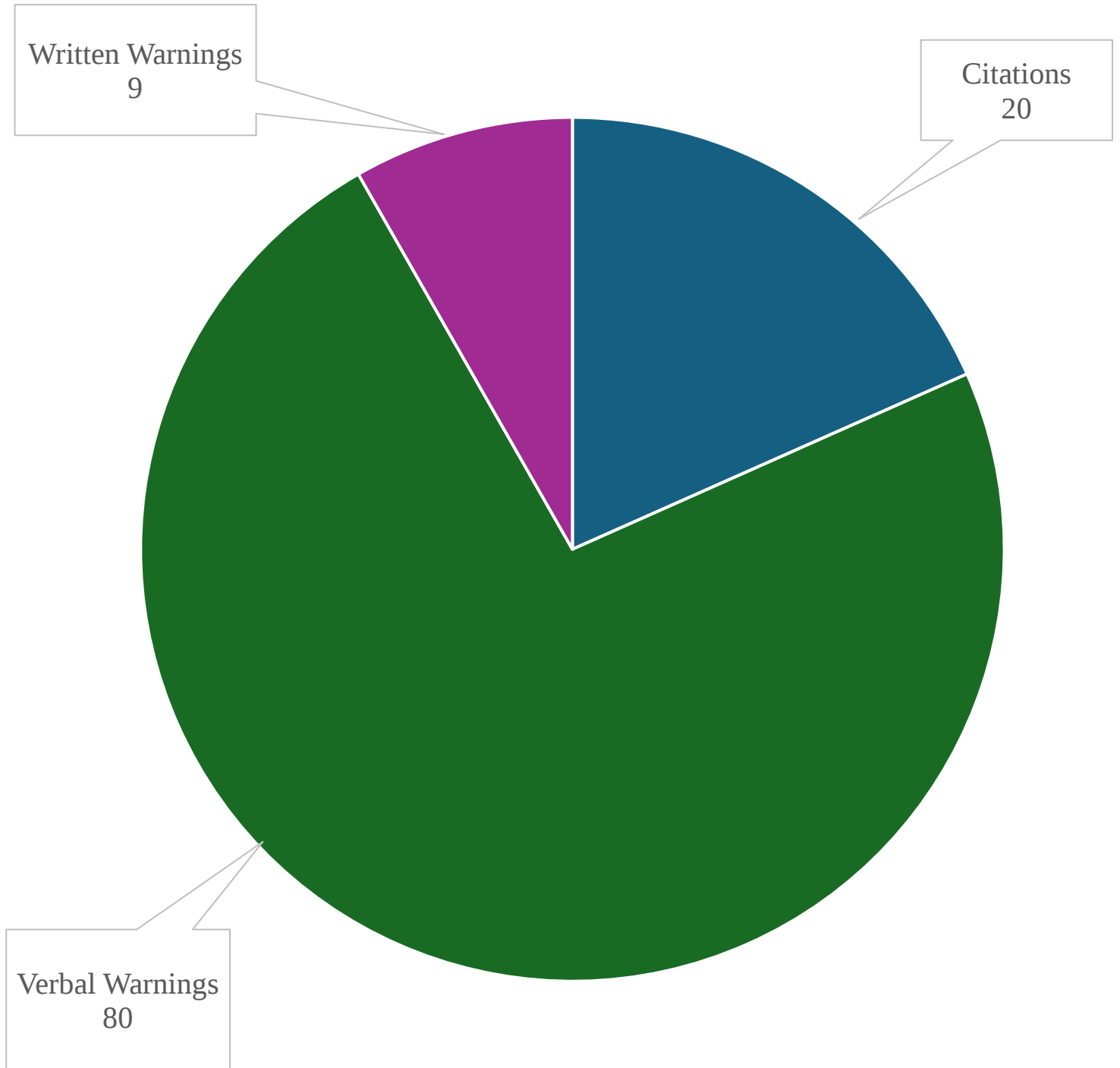


Notable Calls for Service

- **Soliciting Complaint, ICR 26002771:** Woodhill Dr/County Road 11, Independence. Officer was dispatched to a solicitor in the area. Officer arrived in the area and located the solicitor who was aware he needed a permit. The subject advised there are other solicitors in neighboring cities. Officer issued a citation for soliciting without a permit.
- **Welfare Check, ICR 26002848:** County Road 90/Hillstrom, Independence. Officer was dispatched to a welfare check where the reporting party stated a mother and a small child were on their knees possibly praying or begging. Officer arrived in the area and spoke to the adult who advised she's a nanny and they were playing and looking for rocks. The reporting party was advised.
- **Juvenile Problem, ICR 26002918:** 1500 block of Rainbow Ave, Maple Plain. Officer was dispatched to a ding-dong-ditch complaint late at night. Officer arrived on scene and located two juveniles on bicycles in the area. Officer spoke to them and admitted they were responsible for the doorbell incident. The juveniles were apologetic and were released to a guardian.
- **Mental Problem, ICR 26003031:** 5200 block of Bryantwood Dr, Maple Plain. Officer was dispatched to a report of a female screaming to call 911. Officers arrived on scene and heard a woman speaking. She would not come to the door and asked officers to go away. Officer attempted to reach the subject via phone and were unsuccessful. A social worker referral was completed.
- **Traffic Complaint, ICR 26003079:** County Road 6/County Road 110, Independence. Officer was flagged down by an individual who advised a vehicle blew threw the stop sign and didn't have headlights on. Officer was then dispatched to another call about the vehicle. A neighboring agency stopped the vehicle and WHPS officer responded to the scene. The driver admitted he was eating pizza while driving. Officer had a lengthy conversation with the driver about the dangers of his driving conduct.



Traffic Offense Data

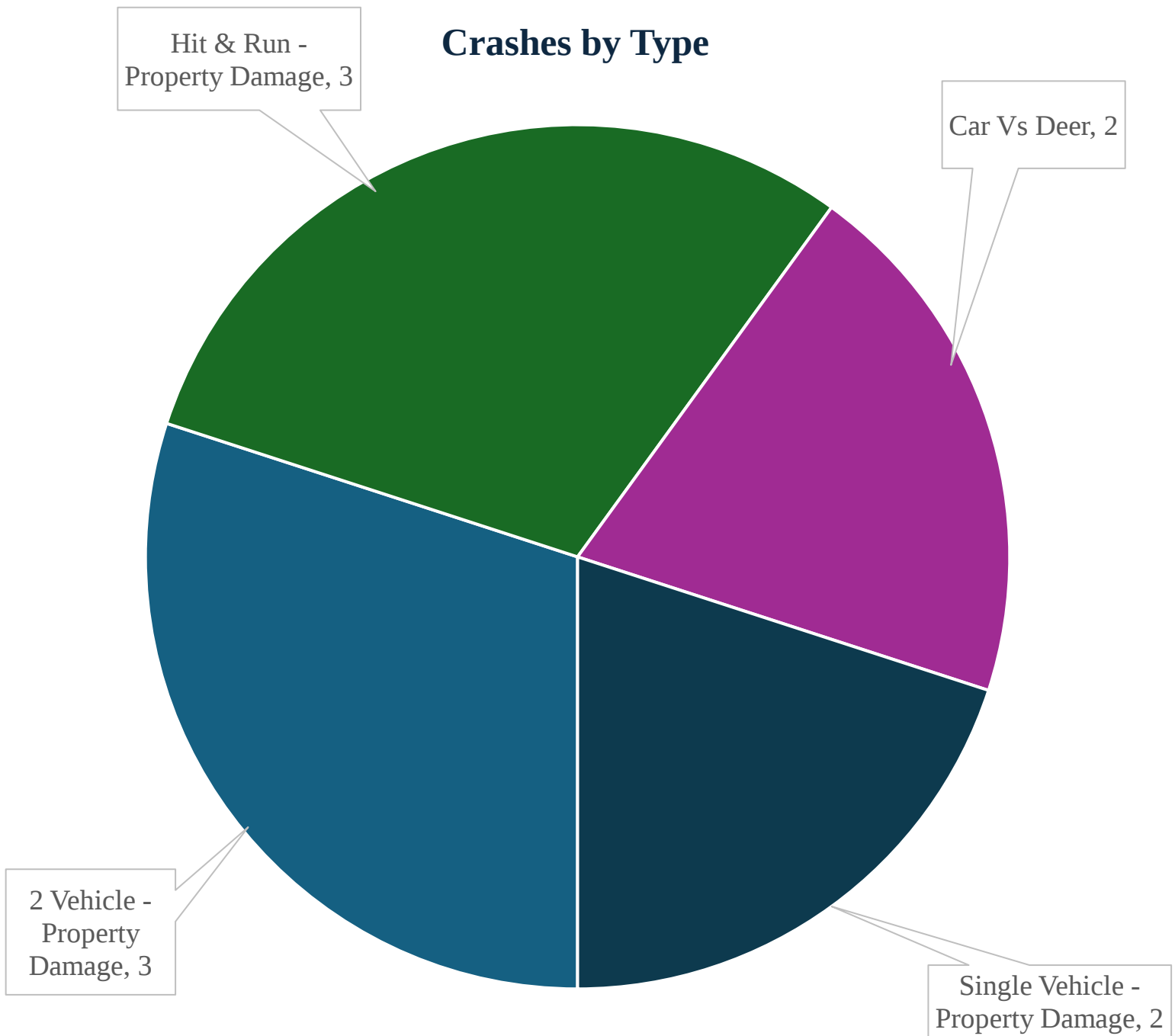


*Traffic Offense Data includes TZD stops



Crash Statistics

Crashes by Type



Criminal Offenses

CSC
MP – 2
Ind – 1

DWI
Ind – 2

Narcotics
MP – 1

*6 total reportable criminal offenses to the State/FBI in 5 separate incidents



Notable Criminal Offenses

- **DWI, ICR 26002805:** 9000 block of County Road 11, Independence. Officer was dispatched to a single vehicle crash. Officer arrived and observed the vehicle with heavy damage after leaving the roadway, going into the ditch, and striking a tree. Officer spoke to the driver who displayed signs of impairment. The driver declined medical attention and was ultimately arrested for DWI where they provided an evidentiary breath test of .15. The driver was cited for 4th Degree DWI and released to a sober party.
- **Narcotics Arrest, ICR 26003091:** County Road 19/Baker Park Road, Maple Plain. Officer initiated a traffic stop on a vehicle for suspended registration and suspected failure to transfer the title. Officer spoke to the driver and smelled the odor of marijuana and the driver admitted to, and displayed an open THC vape. A probable cause search of the vehicle was done and liquid LSD was located. Driver was placed under arrest and booked pending charges for 4th Degree Narcotic Possession.
- **DWI, ICR 26003115:** County Road 6/Game Farm Road, Independence. Officer was on routine patrol and observed a vehicle with expired registration. Officer stopped the vehicle and spoke to the driver who displayed signs of impairment. Driver admitted to consuming two mimosas prior to driving. Field Sobriety Tests were performed, and the driver was ultimately arrested for DWI where she provided an evidentiary breath sample of 0.10. She was booked and released with a citation for 4th Degree DWI.



Community Engagement

- July 4 Officer Freeman led a bike parade through Bryantwood Park
- July 8 First annual Cops and Bobbers!!
- July 12 Reserves assisted with traffic control for the Hamel parade
- July 16 Ofc Vorderbruggen stopped by Little Munchkins for a visit and to show off the squad car
- July 16 Ofc Vorderbruggen and Chief DuRose attended lunch at Haven Homes
- July 23 Detective Anderson attended the safety briefing for Tour de Tonka
- July 28 Chief DuRose attended the monthly WHCC Board Meeting
- July 28 Several WHPS staff attended an early Night to Unite party on Old Post Road
- July 29 Several staff met with Windsong staff for a tour of the grounds to discuss security and first response





City Council Report

Recycling Services Contract Award

TO City Council

FROM Mark Kaltsas, City Administrator

MEETING DATE August 18, 2026

DISCUSSION

The City's current citywide recycling services contract is set to end on December 31, 2026. The City issued a request for proposals (RFP) to solicit new recycling services proposals and received three proposals in response. The City currently contracts with Republic Services and has an estimated 1,464 households utilizing recycling services. All proposals submitted were based on single-sort recycling picked up every other week, consistent with the current program.

Republic Services	Curbside Waste, Inc.	Waste Management of MN, Inc.
\$4.99 / household / mo.	\$5.95 / household / mo.	\$5.95 / household / mo.

The City requested pricing for a three-year contract. Republic Services proposed a three-year contract with an annual increase of 4%; Curbside Waste, Inc. proposed an annual increase of 3.75%; and Waste Management of Minnesota, Inc. proposed an annual increase of 5%. Staff developed the following analysis of the three proposals over the proposed contract term:

Provider	Rate	Increase	Households	2027	2028	2029	3-Yr Total
Republic Services	\$4.99	4%	1,464	\$87,664.32	\$91,170.89	\$94,817.73	\$273,652.94
Curbside Waste, Inc.	\$5.95	3.75%	1,464	\$104,529.60	\$108,449.46	\$112,516.31	\$325,495.37
Waste Management of MN, Inc.	\$5.95	5%	1,464	\$104,529.60	\$109,756.08	\$115,243.88	\$329,529.56

COUNCIL DIRECTION

Based on City Council direction, the City Attorney would prepare a contract and work with the awarded company to finalize and execute it. The City Council is being asked to consider award of a Citywide Recycling Contract commencing January 1, 2027, and running for three (3) years.

City Council may adopt RESOLUTION 26-0818-01 awarding the Citywide Recycling Contract to Republic Services and direct staff to prepare and execute the corresponding contract.

ATTACHMENTS

- Resolution 26-0818-01
- Proposals
- Request for Proposals (RFP)



RESOLUTION OF THE
CITY OF INDEPENDENCE
HENNEPIN COUNTY, MINNESOTA

RESOLUTION NO. 26-0818-01

**A RESOLUTION AWARDING THE CITYWIDE RECYCLING CONTRACT
TO REPUBLIC SERVICES**

WHEREAS, the City of Independence, Hennepin County, Minnesota; and

WHEREAS, the City of Independence utilizes a citywide recycling contractor to provide recycling services to the residents of the City; and

WHEREAS, the City has issued a request for proposals for recycling services so that it can establish a new contract; and

WHEREAS, the City Council has reviewed the proposals and determined that Republic Services can provide the highest level of service for the best value to the City; and

WHEREAS, the City Council, has considered entering into an Agreement with Republic Services; and

WHEREAS, the City Council, has determined that it is in the best interests of the City of Independence that said Agreement be entered into by the Mayor and City Administrator following the review and approval of the City Attorney.

NOW, THEREFORE BE IT RESOLVED by the City Council of Independence as follows:

1. That the Mayor and City Administrator are hereby authorized to execute for and on behalf of the City of Independence, the aforesaid Agreement.
2. This Resolution shall take effect from and after its adoption and approval.

This resolution was adopted by the City Council of the City of Independence on this 18th day of August 2026, by a vote of ____ ayes and ____ nays.

Brad Spencer, Mayor

ATTEST:

Mark Kaltsas, City Administrator

t City of Independence

Residential Recycling Services

Proposal Submitted by:
Republic Services
Ray Donnelly, Municipal Sales Manager
Date: July 31, 2026



REPUBLIC
SERVICES

Sustainability in Action



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Executive Summary

Republic Services is the national leader in environmental services with more than 2,000 municipalities to deliver essential services while making meaningful progress toward your climate action plans.

Republic Services is Your Low-Risk, Best Value Partner

Currently we employ a team member who resides in Independence	10 Years serving the City of Independence	Customer-centric: 94% customer retention
Safer: 24% better safety performance than industry average over the last decade	Environmental Responsibility: On Barron’s 2025 100 Most Sustainable Companies	The country’s second largest collector of plastics

Customer Care

Republic Services is much more than a traditional hauler of municipal recycling and waste.

By offering differentiated products, services and experiences to meet customer needs, we achieve loyalty and satisfaction. We continue to invest in and enhance our customer-facing technology and use our RISE platform for visibility into our dispatch and collection operations. This technology equips our dispatchers with real-time routing information and enhanced data visualization tools. RISE has significantly increased connectivity with our customers, offering them the ability to “Track My Truck”—which further improves productivity and transforms our overall operations.

We know our customers care about recycling and have demonstrated a willingness to pay for it. We work with municipal partners to transform recycling into a more durable, economically sustainable business model. Recycling is essential to our sustainability platform, and we continue to invest in it long term. Most evident is our development of the nation’s first polymer and Blue Polymer centers, which deliver the production-quality plastic polymers and olefins to enable true plastic circularity, with capacity to cover all of our operations in North America.

Figure 1. Your Low-Risk, Best Value Partner

Republic Services is proud to lead the industry in many key factors that make us your preferred partner for municipal recycling and waste services.

STRENGTHS OF OUR COMPANY	BENEFITS TO MUNICIPALITY
• 99.9% pickup reliability rate	• Happy community; fewer calls to city hall
• 24% better safety performance than industry average over the last decade	• Fewer incidents; safer community streets for children at play
• Simple solutions for your community recycling and waste needs	• Easy access to solutions for the growing number of waste streams
• Recognized on the 2025 Barron's list of 100 Most Sustainable Companies	• Peace of mind that your partner is a global leader in sustainable initiatives
• Most advanced, integrated Customer Resource Centers in the industry	• Hundreds of trained agents networked together nationwide, organized in pods that focus on your market
• Web- and smartphone-based app for easy access by community residents to relevant information	• Stronger communications and easier alert and news dissemination
• Robust community education and outreach	• Communities educated on recycling produce less contamination and greater diversion

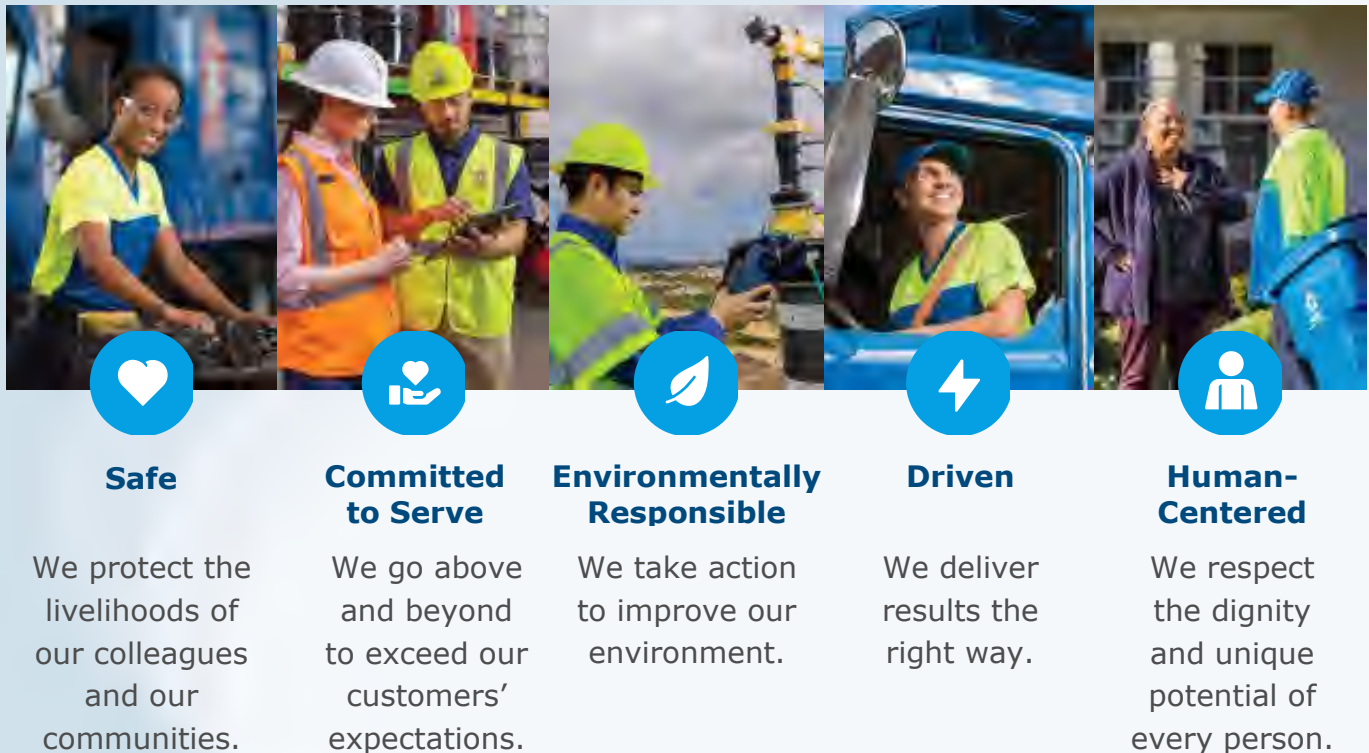
Our Values

Our company culture is anchored in five core values that guide us as we serve our customers every day.

By adhering to these core values and constantly striving to improve on them, we deliver superior service and lead the industry as the most sustainable partner for municipalities.

Figure 2.

Five core values guide us as we serve our customers every day



Sustainability

The breadth and scope of our sustainability platform leads the industry and earns noteworthy recognition.

We are Sustainability in Action™.

We are environmental and community stewards. We lead by example, working diligently to decrease our vehicle emissions, create innovative landfill technologies, generate and use renewable energy, and cultivate community engagement and employee growth opportunities. We are privileged to serve millions of customers nationwide. Republic Services' multifaceted sustainability platform revolves around four elements: Safety, Talent, Climate Leadership and Communities to form the foundation of our 2030 Sustainability Goals.

Safety

We prioritize safety above all else.

Republic Services has a consistently low occurrence of incidents and accidents. We're known for our strict focus on safety and corresponding best-in-industry, multi-faceted and well-organized safety program. We have a 24% better safety performance than the industry average for the last 10 years based on OSHA recordable data. Employees, the public and rate payers all benefit from our dedication to safety. We will continue striving to be the safest waste services company in North America.

Talent

Engaged employees are the greatest indicator of our success.

We provide ongoing job training, growth and development opportunities for our employees at every level. We are invested in them and look for meaningful ways to demonstrate our appreciation for their hard work and dedication. Our inclusion and diversity efforts ensure everyone can bring their best selves to work each day.

Republic Services' local offices are staffed with a team of nearly 260 professionals who take personal responsibility for serving customers with care. We are an industry leader with a national network, decades of experience, diversified capabilities and expertise serving clients of all sizes, including the City of Independence.

Climate Leadership

Republic Services announced its Sustainability Platform in 2017, leading to our 2030 Sustainability Goals.

These ambitious goals help us do best by our environment, keep us accountable to responsible disposal and benchmark our successes.

Communities

We are dedicated to being a good neighbor in the communities where we live and work.

This includes investing in customer engagement, philanthropic giving, volunteerism, environmentally responsible infrastructure, and operating at the highest standards.

Republic Services' community engagement plan is based on the needs of community-based organizations and civic and business entities in the City of Independence.

Figure 4. Our 2030 Sustainability Goals encompass Safety, Talent, Communities and Climate Leadership.



Renewable Energy

Our landfills safely and responsibly handle our customers' waste. These sites also provide a lesser-known benefit: renewable energy production.

When organic waste breaks down in a landfill, the natural process creates biogas largely consisting of methane. We capture this gas through collection systems and have used it to generate energy. Our legacy landfill gas-to-energy (LFGTE) projects produce electricity for the public utility grid.

Today, demand for renewable energy is driven by efforts to decarbonize and reduce emissions, so our focus has shifted to producing renewable natural gas (RNG). RNG can be used for a variety of applications to displace conventional gas from fossil fuels. As a transportation fuel, RNG can reduce emissions up to 70%, making it highly valued.

In a joint venture with bp, we're developing 40 landfill RNG projects across the U.S. This venture is the nation's largest RNG portfolio build-out to date, offering environmental and economic sustainability.

Once fully operational, these projects are expected to generate approximately 12.5 million MMBtu of RNG annually—equivalent to the average annual natural gas usage of nearly 200,000 residential customers in the United States. We are already engaged in many LFGTE projects. These additional deployments give us scale to make a significant, direct climate impact.

Once all 40 projects are operational in 2027, we anticipate capturing and beneficially reusing 70% of our total landfill gas and making significant progress toward our Renewable Energy goal.

Company Overview

Republic Services is a national leader in environmental services, delivering essential services to more than 2,000 communities, and 13 million customers.

Local Presence

For decades, Republic Services has partnered with municipalities, residents and businesses to provide solid waste, recycling, yard waste, and bulky item collection services.

Republic Services serves the communities our employees live within. In fact, as a community partner, we currently employ a team member within the City of Independence.

We place great importance on talent and recognize that our employees are our most important asset. Republic Services endeavors to provide the very best working conditions, including a safe environment, competitive pay and benefits, and many opportunities for personal and professional growth.

In fact, over 80% of our supervisors and managers began their careers at Republic Services as drivers, landfill operators or technicians.

Republic Services invests in our communities by continuing to provide customers with safe, customer-service-focused solutions.

- Municipalities that partner with Republic Services typically renew or extend their contracts about 90% of the time. We've had some partnerships for longer than 50 years.
- Our 18,000 drivers execute more than 5M pickups/day nationwide.
- Republic Services Charitable Foundation gives back to communities through our National Neighborhood Promise and community-based grant programs.
- Republic Services deploys over 130 trucks daily from its local collection operations.

Our Company

Republic Services is an industry leader in environmental services, recycling and waste offering customers the most comprehensive set of products and services available from a single company.

With 42,000 employees and 18,000 trucks on the road, we operate the fifth largest vocational fleet, and we're able to serve customers throughout the nation and beyond. Our extensive infrastructure includes 208 active, modern landfills and 75 recycling centers.

In addition to our daily operations, we have our eyes on the future, currently operating 78 landfill gas and renewable energy projects, and we're adding more in a joint venture with Archaea Energy/bp in the next decade.

Our Vision

Republic Services' vision is: Partnering with customers to create a more sustainable world.

This vision is intentionally ambitious and demonstrates our commitment to achieve real sustainability. We also partner with customers to help them follow through on their commitments and responsibilities.

Our Promise

Sustainability in Action™ is our promise and it's more than just a promise for us. It's who we are and what we do.

As an environmental services leader, we make a commitment to operate in the most responsible way possible. We're not waiting for tomorrow; we're doing the hard work of sustainability today, within every facet of our business.

Values

We believe that empowered and engaged employees are the greatest indicator of our success. We are guided by the principles we have adopted as our core values. These include:

-  **Safe** – We protect the livelihoods of our colleagues and communities.
-  **Committed to Serve** – We go above and beyond to exceed our customers' expectations.
-  **Environmentally Responsible** – We take action to improve our environment.
-  **Driven** – We deliver results in the right way.
-  **Human-centered** – We respect the dignity and unique potential of every person.

Figure 2. Environmental Responsibility

We believe there will always be more we can do to enhance our sustainability efforts, and, in the process, strengthen our business.



Sustainability

We are dedicated environmental stewards entrusted to properly handle materials every day by driving increased recycling, generating renewable energy and helping our customers be more resourceful.

We strive to lead by example, working diligently to improve our relationship with the environment and society through decreased vehicle emissions, innovative landfill technologies, use of renewable energy, community engagement and employee growth opportunities.

Associations

Republic Services' operations are expansive in scope and network but local in operations and service. The dynamics and opportunities differ in each of our markets.

- National Waste & Recycling Association (NWRA)
- National Waste & Recycling Association (NWRA)
- Solid Waste Association of North America (SWANA)
- Environmental Research and Education Foundation (EREF)
- United States Green Building Council (USGBC)
- Public Affairs Council
- U.S. Conference of Mayors, Solid Waste Advisory Council
- National League of Cities (NLC)
- International City Managers Association (ICMA)
- International Facility Managers Association (IFMA)

Collection: Residential

Republic Services will exceed your expectations in providing safe and dependable curbside pickups for your residents' recycling and waste needs.

Residential Recycling collection

The best practice for residential collection is through single-family carts using an automated side loader (ASL) truck. The ASL collection vehicle is proven over time to retrieve and return carts in even the most hard-to-reach locations such as narrow streets, courts and alleyways, enabling the industry's most efficient, safe and environmentally responsible curbside automated collection services.

Each collection vehicle is operated by a single driver and features our logo and company contact information.

Residents have the option to choose a 35-, 65- or 95-gallon cart. If a customer needs more than one collection cart, we'll provide an additional cart for a fee to accommodate the customer's needs.

ASL trucks are safer to operate, as the driver typically stays in the cab and operates the collection arm at each stop. ASL cart collection is fast and efficient, requiring approximately 8 to 12 seconds to complete the cycle (pick up cart, deposit contents, place cart back onto the

The largest provider of municipal residential collection services in the US

- 5 million pickups each day
- 99.9% on-time pickup
- Comprehensive collection services, including solid waste, recycling, yard waste, and bulk

Figure 1. Residential Collection process.
Our residential collection service is simple, reliable, and environmentally responsible.



curbside) before the driver moves to the next stop.

Service offering

We offer all single-family customers every other week fully automated single-stream recycling collection services.

Bulk Waste Collection

Trying to get rid of junk and bulky waste like large appliances and furniture can be difficult and time consuming. At Republic Services, we can make bulky item disposal easy by arranging a bulk trash pickup.

Bulk material for regular scheduled collection should be no larger than 4ft x 4ft x 6ft and weigh no more than 100lbs per item. Larger or additional items will be picked up as an on-call request from the customer for an additional fee.

Customer Service

Republic Services is committed to delivering exceptional customer service through data-driven solutions and modern technology.

By analyzing customer behaviors and preferences, we've optimized our call center operations to align with peak demand periods. Our investment in digital self-service options reflects our understanding that today's customers value convenience, efficiency, and the ability to manage their services on their own schedule.

Enhancing Self-Service Options

Republic Services has invested in developing a comprehensive website and mobile app to meet these expectations. Customers can now access our services 24/7 through RepublicServices.com or our mobile app.

These self-service options are designed to improve response times and provide convenient solutions with minimal customer effort, allowing customers to resolve simple inquiries whenever and wherever they need.

We provide an exceptional customer experience when your residents or businesses contact us for assistance

- Leverage technology and data to enable virtual agents to serve customers from any location seamlessly
- Over 1M customers expertly served each month via text, web, email, or phone
- Hours are when customer demand is highest – Monday through Friday from 7:30 a.m. – 5 p.m. for each time zone
- Web-based applications offering 24/7 access for customers on their own time
- Net Promoter Score has improved year-over-year for 5 consecutive years

Through our website and mobile app customers can:

- Pay their bill
- Schedule an extra pick up
- Discover new services
- Receive weather and holiday service updates
- Sign up for autopay and paperless billing
- Submit inquiries or complaints
- “Track My Truck” where customers can see where a truck is currently located on route
- Service alerts to notify residences or businesses of changes or delays. Alerts such as a blocked containers will provide a notification with a photo uploaded to the app.

Figure 1. Track My Truck and Service Alerts
when a customer enrolls on our mobile app.



Technology

At Republic Services, we harness innovative digital solutions to enhance the customer experience and provide seamless service. Our technology platforms keep you informed and in control, offering transparency and convenience throughout our partnership.

Automated Customer Notifications (ACN)

Customers can receive service notifications when their scheduled service is moved to a future service date. This can be delivered via email, text or push notification. We help keep customers informed when services are scheduled, interrupted or completed.

Online Account

Republic Services online account enables customers to see their accounts, track service, pay invoices, request additional services, and receive notifications and alerts for holidays or inclement weather. With availability from any device on our web and mobile app, customers can manage their account wherever, whenever.

Track My Truck

Track My Truck is a feature that allows customers to easily see, from any device, when their scheduled service will arrive, when service has been completed or why it could not be completed. This feature also allows customers to see where they fall on the driver's schedule via See Schedule. Here they can see if they're first or fifth on the route.

AdvanCity

AdvanCity, a sophisticated technology suite for municipal leaders, is driving communities forward with sustainable, connected solutions. The advanced platform provides leaders with the tools to meet their sustainability goals and clearly communicate with their residents.



Key Personnel

Our operations are run locally, by seasoned industry veterans who live in your community, and are backed by the experience and strength of their area and corporate leadership teams.

Republic Services' structure allows for local decision-making by managers with direct responsibility and experience relevant to the contract operations. Local leadership is knowledgeable of local collection and post-collection processing activities. However, all areas are supported by the extensive resource recovery, technical expertise, infrastructure and financial strength of a large, nationwide company with a corporate headquarters.

Republic Services' in-house training, personnel advancement, recruitment programs and workforce development are some of the most comprehensive in the industry. This enables Republic Services to attract and retain the most highly qualified, dedicated and experienced professionals in the business today.

Your local business unit has more than 50 years of combined industry experience

- We provide jobs to more than 42,000 people nationwide, including 9 who live and work in the your local community
- The local General Manager and his business unit are fully empowered to serve your needs
- Every business unit is completely supported by area and corporate staff

Local Leadership

Our local personnel are vital to the successful delivery of this contract and its daily operations.

We will manage the various operational and administrative components of the contract. Our local management teams' unique combination of operating, recycling expertise and innovative management systems will ensure quality service for the duration of the contract. This allows us to quickly respond and meet your needs all while staying in touch with your residents.

Safety

Our operations are run locally, by seasoned industry veterans and are backed by the experience and strength of their area and corporate leadership teams.

Safety Is Our Top Priority

Safety has always been our top priority. How we define it evolves as our business continues to grow.

We've grown from a recycling and waste company to include environmental solutions and sustainability innovation. As we offer more services and handle more complex waste streams, we must operate in a way that keeps our employees, customers and communities safe.

We're focusing on Environment, Health and Safety all together, helping ensure a safer, healthier future for all.

Our employees are our greatest asset, and our dedication to every employee's safety is second to none

- 24% safer than the industry average, while maintaining the 5th largest vocational fleet in the United States
- **Think. Choose. Live.®** embodies our safety culture

Safety Meetings & Training

Republic Services provides weekly, monthly and annual safety training for all our employees.

Safety topics are developed based on subject matter required under OSHA regulation. Republic Services prepares well-developed tailgate sessions, provides translators to engage all employees and encourages open discussion and participation.

Together for Safer Roads

As the operator of the 5th largest vocational fleet in the country, with an industry leading safety record, we have a direct effect on roadway safety each day. While our strong safety performance is significant in the communities we serve, we aspire for more.

Today, we are proud to be the only recycling and waste services provider associated with Together for Safer Roads. This innovative coalition brings together global private- sector companies across industries to collaborate on improving road safety and reducing deaths and injuries caused by road traffic crashes.

The Coalition's mission to provide guidelines and processes to keep employees, partners and contractors safe on the road closely aligns with our continuous work in fostering an environment that provides ongoing road safety education.

Next-Gen Truck Safety

Innovations in technology continue to advance, and more safety features are available on today's vehicles than ever before. Nothing replaces care and vigilance, but technology can help a driver make safe decisions while on the road:

- **Brake Light Bar:** Republic Services designed a rear light bar that spans the width of the truck to utilize multiple LED lights for better visibility.
- **Automated Side Load (ASL):** 77% of our residential routes are automated, keeping the driver in the cab and out of harm's way. We continue to convert routes to automation.
- **Collision Avoidance Cameras:** Dual-facing cameras analyze roadway conditions and driver habits, providing coaching opportunities that help prevent incidents before they occur.
- **Direct Visibility:** An enlarged windshield and additional side windows in the cab offer greater visibility for drivers.
- **Driver Assistance Technologies:** The newest features include 360-degree cameras, blind-spot warning, parking assist and auto-braking.

One Fleet

Our OneFleet maintenance program enhances quality of service and maintains a reliable fleet that yields a better customer experience.

Republic Services is dedicated to operating the safest and most environmentally responsible vehicles in the industry. We achieve this goal through a coordinated vehicular maintenance system called OneFleet.

With standardized procedures and consistent execution, the OneFleet system improves fleet safety, decreases repair downtime and improves customer satisfaction.

Preventive Maintenance

Preventive maintenance (PM) is the hallmark of OneFleet. Republic Services prescribes six levels of PM activity at varying truck hour markers:

1. **Every 150 hours:** Full inspection, including nuts/bolts/fluids/no cracks
2. **Every 450 hours:** 1, plus full lubrication service
3. **Every 1,350 hours:** transmission, front suspension, air-to-air, hydraulics, CNG inspection
4. **Every 2,700 hours:** 1 through 3 plus drain transmission, new filters and fluids, crank ventilation filters, exhaust system inspection/service, cleaning, catalyst inspection/service
5. **Every 5,400 hours:** 1 through 4 plus differential fluids, DPF system, overhead valve adjustment, fuel systems inspection/service
6. **Every Year:** Annual federal safety inspection

Our OneFleet program leads the industry in creating a safer, more reliable fleet, both operationally and environmentally

- A scheduled preventive maintenance program enables us to offer a superior fleet traveling on your roads
- Regular preventive maintenance contributes to our 99.9% pickup reliability rate and having a 24% safer-than-industry-average performance
- OneFleet allows us to keep costs low and efficiency high, which benefits the communities we serve

Sustainability

We're committed to partnering with customers to create a more sustainable world.

This is our company vision, which is intentionally ambitious because we believe we are uniquely positioned to help our customers achieve their own sustainability goals. Determining Our Goals

As one of the largest environmental services companies in the United States, with the 5th largest vocational fleet in operation, our opportunity to make a meaningful impact on the sustainability of the country is real. Our foundational Elements of Sustainability are deeply integrated into our business and serve as the anchor for our 2030 sustainability goals.

Safety

Safety drives every decision we make. Our dedication to safety extends to our customers and into our communities. We are committed to creating a safe environment for our customers, communities, and employees. Republic's safety performance has consistently been 24% better than the industry average, based on available OSHA data.

Republic Services is a recognized leader in Sustainability, with major investments toward our 2030 goals.

- Listed on Dow Jones Sustainability Index since 2016
- Named to Barron's 100 Most Sustainable Companies
- Named to 3BL Media's 100 Best Corporate Citizens list
- Certified as Great Place to Work®
- Included in the S&P Global Sustainable Sustainability Yearbook
- Scored at Leadership Level for CDP Climate Change since 2019

Advancing our Goals

Once we had set our 2030 Sustainability Goals, we set out to identify meaningful investments and innovations that would drive the types of major changes we require to achieve the goals by the end of the decade.

We invest millions in sustainability innovation, particularly innovations that support decarbonization and advancing circularity. Examples of our investments to make a measurable improvement in our 2030 Sustainability Goals are offered below:

Reduce Emissions

Operating the 5th largest vocational fleet in the country, we have 18,000 trucks in operation. For this reason, our commitment to electrify our fleet will drive a meaningful portion of our GHG emission reduction goal. As of 2025, we have over 150 electric trucks on the road, with plans for more by the end of the year. Last year, with the City of Louisville, Colorado, we launched the first fully electric fleet for a municipality.

Renewable Energy

Figure 2. Elements of Sustainability.

Republic Services is the lowest risk, best-value partner for your municipality, focusing our sustainability platform around these areas



As the owner and operator of a large portion of landfills in the country, our ability to capture and reuse otherwise-emitting gases from those facilities will contribute to the majority of our emissions reduction goal (in addition to our EV fleet conversion). As of 2024, we had 75 landfill gas-to-energy (LFGTE) projects, generating power or renewable natural gas (RNG), from the methane produced by the landfills. In addition to this, we announced a joint venture with bp to develop RNG projects at more landfills. One fifth of our collections fleet, comprising 100% of our CNG vehicles, is powered by RNG, thereby avoiding the extraction and use of fossil-gas.

Charitable Giving

We continue to expand our focus on community reinvestments through our Republic Services Charitable Foundation, local Community Grants, in-kind donations and employee volunteerism. Our Foundation announces approximately 12 major grant projects each year, investing \$2-3M annually into communities where we live and work, ranging from parks to community gardens, schools to community center revitalization. Additionally, throughout the year, our employees and local business units invest in smaller grant projects as well as volunteerism in the local community.

Public Education and Outreach

Public education is critical to maintain an efficient and cost-effective community environmental services program.

Republic Services' public education and outreach program aims to educate residents on industry trends and best practices, and your contract's specific programs. We engage with community groups and business associations to educate residents and businesses about the program, including relevant changes, and highlighting customer service, cost, environmental benefits and state requirements.

We develop and maintain a library of public education programs and materials that municipalities can leverage to drive awareness

- Instant access to information via website and the Republic Services app
- Facility tours
- School education and take-home materials
- Videos and public service announcements
- Community newsletters

Website

Republic Services partners with municipalities, residents and businesses to provide solid waste, recycling, yard waste, and bulky item collection services.

The Republic Services website is a one-stop resource for current and potential customers to find news updates, collection information and educational tools. The educational program provides in-depth information for residential and commercial customers. Programs are downloadable and can be used for outreach and environmental initiatives.

RepublicServices.com provides in-depth content specific to residential and commercial needs. Customers who are directly billed by Republic Services can inquire about billing-related questions or view and pay their bill. Residential customers will also find recycling and environmental needs resources.

Business pages allow users to login and view/pay their bills, view billing history and schedule pickups. Commercial users will also find resources on responsibly disposing of electronics waste, hazardous household material, and other environmentally harmful materials.

The RepublicServices.com landing page showcases a video clip of recycling education that features our “closed loop” recycling collection program. This video can easily be edited to focus on new initiatives with [Keywords]. Additionally, residents can view a video on our new plastics polymer center featuring our innovative techniques for creating plastics circularity.



Figure 3.
Republic Services' Website.
RepublicServices.com is a one-stop resource.

Republic Services App

Our mobile app can be used to schedule pick-ups, report a missed pick-up, receive service notifications, search additional products and services, and more. It can be downloaded from the App Store or Google Play.

Reference Guides & Collateral

As part of our ongoing education efforts, we provide additional materials to ensure that residents are fully aware of the services we provide and how to properly use them.



Figure 4. Online Options.

Millions of customers use Republic Services online and app-based solutions to instantly access important information on services.

Annual Education Updates

Republic Services mails each household a collection services annual reference guide.

The reference guide features collection services information and updates for acceptable or unacceptable materials. The reference guide also offers information on new products and services available to residents.

School and Community Organization Presentations

Republic Services supports and partners with local schools. We believe that providing an environmental education to students builds a foundation and appreciation for preserving and protecting the planet.

Republic Services provides teachers, staff and students with training on proper diversion and disposal practices. We emphasize the importance of recycling as it diverts reusable materials from being disposed and allows for a longer lifespan for local landfills.

We provide education on environmental stewardship including trash, electricity, water, paper, chemical, and emissions reductions. We aim to empower students to use what they've learned to make a global impact.

Oops Tags

Oops tags are our first line of education for residents that have placed unacceptable items at the curb for collection.

Drivers and route supervisors will leave an oops tag with the resident if a material cannot be picked up. Oops tags provide the reason why the item was not picked up and a phone number to call for further information.

Creating Sustainability Focused Generations

Republic Services engages school administrators, faculty, staff and students to drive public education. Once enrolled, the entire school community receives specialized education in promoting recycling.

Republic Services includes the following elements when addressing the education and training needs of each community member:

1.

Communication and Feedback

We communicate the availability of educational resources to each school's administrators prior to the fall. In addition, a recycling representative will follow up and respond to school/teacher requests for educational materials, resources, and presentations throughout the year.

2.

Logistical Training

We meet with administrators, faculty, facilities personnel, and parents (through PTA meetings and other means) to establish and provide training on internal materials capture systems. We provide an educational curriculum and program how-to information in a fun format, such as storytelling, recycling relays, competitions, waste audits and videos. Educational curriculum, activities and presentations are geared toward grade level/age groups.

3.

Recycling Champions

We work with all district schools to identify a recycling champion who will act as each school's recycling coordinator. This coordinator will monitor faculty, staff and administrators for optimal, proper recycling program participation, knowledge, and utilization of educational resources. They will also communicate recycling program results to students and staff.

4.

District Recycling Committee

We propose that school district recycling committees be comprised of the recycling champions named in item 3 above and headed by a district administrator and a Republic Services recycling representative. The recycling committee will meet according to need and district preference until recycling programs are functional in all schools.

Figure 5. Engaging kids through schools

Providing an environmental education to students builds a foundation and appreciation for preserving and protecting the planet.



5.

Recycling Education

All educational materials will be provided in the student body's primary languages. Materials can be found at

[RecyclingSimplified.com](https://www.RecyclingSimplified.com)

Our involvement with local schools goes beyond environmental education—we also believe in supporting students at all levels. For example, we provide educational and safety programs at local schools.

The presentation is interactive and features information on how to recycle, while teaching children how to be safe around collection vehicles. Children receive a complimentary coloring book to reinforce the safety message. At the end of the presentation, children are escorted to the parking lot where a Republic Services truck and driver are on hand so that children can sit in the cab, view the controls, and ask questions.

Republic Services also encourages an annual recycling contest. Each school is challenged to reduce waste, recycle more, and separate their food scraps for composting. Schools will compete for the greatest year-over-year diversion results (measured Fall through early Spring). The winning school is rewarded an all-expenses paid recycling fair featuring multiple activity stations including recycled art projects, an opportunity to view the inside of a recycling collection truck, and products made from recycled materials.

Republic Services also plans to reach out to various community organizations such as the Chamber of Commerce, Rotary, business associations and more to provide detailed recycling outreach education, tools and support for successful programs.

Public Events

We participate in numerous annual community events and propose to build on existing efforts with City of Independence to develop and launch a sustainability-themed outreach schedule for public events.

Programs involve creating a family of recycling-specific educational hand-outs, and a common, customizable booth design to be used at local street fairs, art festivals and concerts.

Republic Services will also work with event planners to bring additional value. This includes upfront planning for logistics details such as providing a full contingent of dumpsters at each collection point with clear messaging to encourage recycling participation, clean up services, sponsorships and educational materials.

This is an opportunity to engage with the community to become even stronger and more vibrant. The City of Independence can count on Republic Services to be a true corporate citizen and community partner educating residents and businesses every step of the way.



Plastic Circularity — Polymer Center

With increasing desire to address the plastic recycling challenges, Republic Services offers a unique and leading ability to enable greater plastic circularity for our municipalities.

There is a growing gap in the North American supply chain for recovered plastics to serve Consumer Packaged Goods (CPG) manufacturers' increasing goals as well as state legislation mandating circularity. This is driven by the inability for traditional recycling centers to generate the CPG level quality that manufacturers need, as well as the barrier that exist for a third party to aggregate enough volume to make such business economically viable. Republic Services has a solution for this challenge.



Our Polymer Centers advance plastics circularity, addressing an unserved demand in the supply chain with a solution that is unique to Republic Services

- Of 14M tons of plastic packaging generated in America today, only 2% is recovered for circularity.
- Traditional MRF bales contain a cross contamination of plastics that downstream manufacturers do not seek.
- Manufacturers are increasing their CPG goals for recovered content, creating an unserved demand.
- Republic Services will produce high-quality washed flakes and color-sorted recycled resins at our Polymer Center to feed CPG goals of various manufacturing partners
- Our operational approach is patent-pending, and we hold an exclusive relationship with the technology supplier.

Understanding the Market

Plastic packaging in North America faces a challenge to achieve circularity in recycling.

For example, the likelihood of a water bottle in America becoming another water bottle is slim. **This is attributed to three key factors: 1)** public education, **2)** lack of proper recycling opportunities, and **3)** the ability of plastic material to be properly separated and aggregated into a quality that manufacturers can accept into their production lines. Work on public education, as well as comprehensive placement of recycling containers throughout the municipality, create a much higher probability that plastics will make their way to a modern recycling center, rather than a landfill. However, once plastics arrive at a modern recycling center, the technology design at these facilities yields a bale that contains a mix of cross-contamination, which means the bale contains plastic grades that are not optimized for the increasing CPG goals and quality requirements. Currently, a majority of PET that is recovered in a modern recycling center is “downcycled” into carpet and textiles.

Of roughly 14 million tons of North American consumer packaging plastics that are generated every year, 10M tons are landfilled, and 2M tons are incinerated. Of the 2M tons that are recovered through modern recycling programs and centers, 1.7M tons are “downcycled,” while only 0.3M tons (2%) can achieve circularity.

Figure 6. Changing the American Plastics Supply Chain.
Republic Services Plastic Polymer Centers will ensure a higher ratio of tons recovered achieve CPG circularity.



Proposal content:

1. Company background

Republic Services' merger with Randy's Sanitation in 2020 combined Randy's long-standing reputation for exceptional local customer service with Republic Services' extensive infrastructure, advanced technology and national resources. This integration has strengthened overall service by preserving the personalized, community-focused approach, while enhancing operational capabilities through improved routing technology, expanded fleet resources.

Please see page 11 for additional information

2. References

City	Contact Name	Phone Number	Email
Corcoran	Deb Johnson	763-338-9291	dkjohnson@corcoranmn.gov
Maple Lake	Melissa Dixon	320-963-3611	Melissa.dixon@ci.maple-lake.mn.us
Excelsior	Hilary Vokovan	952-653-3675	hvokovan@excelsiormn.org
Medina	Caitlyn Walker	763-473-4643	Caitlyn.walker@medinamn.gov
Wayzata	Michael Kelly	952-404-5316	mike@wayzata.org

3. List of Principal Officers

Name	Title	Phone number	e-mail
Brandon Schuler	General Manager	612-213-6749	bschuler@republicservices.com
Jon Hanson	Operations Manager	952-353-7591	jhanson@republicservices.com
Ray Donnelly	Municipal Sales Manager	651-248-5614	rdonnelly@republicservices.com
Todd Czaplicki	Municipal Administrator	612-845-0979	tczaplicki@republicservices.com

4. List of Materials to be collected

Republic services operate state-of-the-art recycling centers that are capable of processing a wide range of recyclable materials, including paper, cardboard, metal cans, plastic containers and glass. Using advanced sorting technology, the facility recovers commodities and prepares them for manufacturing markets, helping conserve natural resources and reduce landfill disposal.

We will continue to collect and process the same recycling materials as accepted in the current program.

Recycling the Right Way

Contamination in your recycling cart significantly reduces what can be diverted from landfill. Even small oversights — like tossing in a grease-soaked pizza box or a bottle with residual ketchup — can compromise an entire load of otherwise recyclable materials.

When recyclables become contaminated:

- Processing facilities may reject the entire load
- Materials lose their recycling value
- Perfectly good recyclables end up in landfills unnecessarily

This is why it's critical to understand what belongs in your recycling cart, and why empty, clean and dry recyclables are essential for successful recycling programs.



Empty. Clean. Dry.

Please make sure your recyclables are **empty, clean and dry** before placing them in your recycling cart.

Recyclable



As long as they are empty, clean and dry, these items can always be placed inside your recycling cart:

Paper

Brochures
Envelopes
File folders
Junk mail
Magazines
Newspaper
Paper (staples OK)
Phone books
Ream wrappers

Detergent jugs

Take-out containers
Water, soda, juice, dish soap, shampoo, soap and lotion bottles

Cardboard

Cardboard boxes
Frozen food boxes
Poster board
Shipping or moving boxes

Metal (labels okay)

Beverage cans
Food cans

Plastic (caps on)

Bottles, jugs and containers

Glass (no lids)

Bottles and jars
Brown, green and clear

Non-Recyclable



These items can never be placed inside your curbside recycling cart:

Aerosol cans

Batteries
Bubble wrap
Chemicals (dry or liquid)
Diapers
Household cleaners
Medical waste
Mirrors or ceramics
Paint or oil cans
Plastic bags

Polystyrene foam (packing peanuts)

Propane tanks
Scrap metal
Stickers and address labels
Tissue, paper towels or napkins
Trash of any kind

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REPUBLIC
SERVICES
Sustainability in Action

5. Description of Recycling Center operations

Republic Services recycling centers are designed to efficiently process and recover recyclable materials collected from residential customers. Utilizing advanced sorting technology and highly trained personnel our facilities separate and prepare recycling commodities for manufacturing markets where they are transformed into new products.

Name	Address	Phone number	Operations Manager	Hours	Capacity
Republic Services	725 N 44 th Ave, Minneapolis	952-941-5174	Jeff Tredennick	6:00 am-4:00 pm M-F	400 tons per day

6. Description of how stop counts will be tallied

We utilize onboard route technology to track and document collection activity at each service address. Drivers log residents that do not have a container set out for collection into their onboard electronic tablets. The data is captured in real time within our route management platform. The data collected can be used to determine total stops serviced and set out participation rates. This technology provides an accurate method for measuring route performance and operational efficiency.

7. Description of how recycling tonnages will be allocated to each city

Republic Services utilizes certified scales and facility reporting systems to accurately measure and track recycling tonnages. The City's recycling material is collected on dedicated routes that only service the residents with the city. Once the route is completed the vehicle is weighed prior to unloading the recycling materials collected. This allows for actual weights to be provided to the City.

8. Description of how recycling material splits by commodity will be calculated.

We determine recycling commodity percentages through a composition audit conducted at the recycling center. The audit consists of a random sample of recyclables collected with the city. The sampled material is manually sorted into individual commodity categories, such as cardboard, mixed paper, plastic, aluminum, steel cans and residual trash. Each commodity is weighed separately, and its percentage of the total sample weight is calculated.

Given the volatility of the recycling commodity markets, we are not proposing a revenue-sharing structure as part of this proposal. The proposed service rate has been developed with consideration of the current market conditions.

9. Description of how process residuals and composition will be estimated

Please note process for composition audit above.

Sample of tonnage report below:

Republic Services											
RECYCLING TONNAGE REPORT											
	City:		Independence								
Recycling Tonnages Collected for Period:						1/1/2025	to	12/31/2025			
	Cardboard	Paper	PET = Plastic	UBC	Tin	Natural #2	Pigmented #2	PP#5	Glass	Residual	Total
January	9.80	9.31	1.37	0.46	0.30	0.27	0.27	0.27	2.79	2.46	27.31
February	7.88	7.48	1.10	0.37	0.24	0.22	0.22	0.22	2.24	1.97	21.94
March	7.85	7.45	1.09	0.37	0.24	0.22	0.22	0.22	2.23	1.97	21.86
1st Quarter	25.53	24.25	3.56	1.21	0.78	0.71	0.71	0.71	7.25	6.40	71.11
April	8.05	7.65	1.12	0.38	0.25	0.22	0.22	0.22	2.29	2.02	22.42
May	12.32	11.70	1.72	0.58	0.38	0.34	0.34	0.34	3.50	3.09	34.31
June	9.11	8.65	1.27	0.43	0.28	0.25	0.25	0.25	2.59	2.28	25.38
2nd Quarter	29.48	28.00	4.11	1.40	0.90	0.82	0.82	0.82	8.38	7.39	82.11
July	9.91	9.42	1.38	0.47	0.30	0.28	0.28	0.28	2.82	2.48	27.61
August	9.62	9.14	1.34	0.46	0.29	0.27	0.27	0.27	2.73	2.41	26.79
September	8.25	7.84	1.15	0.39	0.25	0.23	0.23	0.23	2.34	2.07	22.99
3rd Quarter	27.78	26.39	3.87	1.32	0.85	0.77	0.77	0.77	7.89	6.97	77.39
October	11.34	10.78	1.58	0.54	0.35	0.32	0.32	0.32	3.22	2.84	31.60
November	9.37	8.90	1.30	0.44	0.29	0.26	0.26	0.26	2.66	2.35	26.09
December	10.02	9.52	1.40	0.47	0.31	0.28	0.28	0.28	2.85	2.51	27.91
4th Quarter	30.73	29.19	4.28	1.46	0.94	0.86	0.86	0.86	8.73	7.70	85.60
Year	113.52	107.83	15.81	5.38	3.48	3.16	3.16	3.16	32.25	28.46	316.21

A. Single Stream Collection Scenario:

Proposer's company name: Republic Services

Collection Price Proposed:

Fill in your proposed price for each City proposed recycling services under this scenario. Fill in "NA" as the price for the City where the scenario does not apply under this design scenario.

\$ \$4.99 per household per month

Revenue sharing proposed:

Does your proposal include any form of revenue sharing? NO

Enclosures

1. Education/Marketing literature examples

2026

Recycling Collection Calendar

■ Holiday - Service is delayed by one day if your collection is on or after the holiday.
 ■ Blue Recycling Week

JANUARY							FEBRUARY							MARCH							APRIL						
S	M	T	W	T	F	S	S	M	T	W	T	F	S	S	M	T	W	T	F	S	S	M	T	W	T	F	S
							1	2	3	4	5	6	7	1	2	3	4	5	6	7							
4	5	6	7	8	9	10	8	9	10	11	12	13	14	8	9	10	11	12	13	14	5	6	7	8	9	10	11
11	12	13	14	15	16	17	15	16	17	18	19	20	21	15	16	17	18	19	20	21	12	13	14	15	16	17	18
18	19	20	21	22	23	24	22	23	24	25	26	27	28	22	23	24	25	26	27	28	19	20	21	22	23	24	25
25	26	27	28	29	30	31								29	30	31					26	27	28	29	30		

MAY							JUNE							JULY							AUGUST						
S	M	T	W	T	F	S	S	M	T	W	T	F	S	S	M	T	W	T	F	S	S	M	T	W	T	F	S
						1	2	1	2	3	4	5	6	1	2	3	4	5	6	7							
3	4	5	6	7	8	9	7	8	9	10	11	12	13	5	6	7	8	9	10	11	2	3	4	5	6	7	8
10	11	12	13	14	15	16	14	15	16	17	18	19	20	12	13	14	15	16	17	18	9	10	11	12	13	14	15
17	18	19	20	21	22	23	21	22	23	24	25	26	27	19	20	21	22	23	24	25	16	17	18	19	20	21	22
24	25	26	27	28	29	30	28	29	30					26	27	28	29	30	31		23	24	25	26	27	28	29
31														31													

SEPTEMBER							OCTOBER							NOVEMBER							DECEMBER						
S	M	T	W	T	F	S	S	M	T	W	T	F	S	S	M	T	W	T	F	S	S	M	T	W	T	F	S
						1	2	3						1	2	3	4	5	6	7							1
1	2	3	4	5	6	7	4	5	6	7	8	9	10	8	9	10	11	12	13	14	6	7	8	9	10	11	12
13	14	15	16	17	18	19	11	12	13	14	15	16	17	15	16	17	18	19	20	21	13	14	15	16	17	18	19
20	21	22	23	24	25	26	18	19	20	21	22	23	24	22	23	24	25	26	27	28	20	21	22	23	24	25	26
27	28	29	30				25	26	27	28	29	30	31	29	30						27	28	29	30	31		

Do Not Bag
Recyclables



763.972.3335
RepublicServices.com

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We Recycle!

Plastic Cups & Containers

Yogurt cups, pudding and fruit cups, clean disposable cups (no straws), margarine/wrapped cream tubs, cottage cheese and similar containers, clean produce and meat containers (empty and rinsed only)

Paper

Mail, office and school papers, magazines and catalogs, newspapers and inserts, phone books, clean staples OK

Metal

Food and beverage cans (empty and rinsed, labels OK)

Plastic Bottles & Jugs

Water, soda and juice bottles, dish soap bottles, shampoo bottles, soap and lotion bottles, and detergent (all empty and clean/rinsed, and dry, caps off)

Boxes (Flattened)

Cardboard, cereal, cracker, pasta and soup boxes, shoe, gift and electronics boxes, toothpaste and other bulky boxes

Glass

Brown, green and clear bottles and jars (empty and rinsed, no lids)

Cartons

Milk cartons, juice cartons, soup and broth cartons (empty and clean/rinsed, and dry, caps off)

Recycling the Right Way

Contamination in your recycling cart significantly reduces what can be diverted from landfills. Even small oversights — like tossing in a grease-soaked pizza box or a bottle with residual ketchup — can compromise an entire load of otherwise recyclable materials.

When recyclables become contaminated:

- Processing facilities may reject the entire load
- Materials lose their recycling value
- Perfectly good recyclables end up in landfills unnecessarily

This is why it's critical to understand what belongs in your recycling cart, and why empty, clean and dry recyclables are essential for successful recycling programs.



Please make sure your recyclables are **empty, clean and dry** before placing them in your recycling cart.

✓ Recyclable



As long as they are empty, clean and dry, these items can always be placed inside your recycling cart:

Paper

Brochures
Envelopes
File folders
Junk mail
Magazines
Newspaper
Paper (staples OK)
Phone books
Ream wrappers

Metal (labels okay)

Beverage cans
Food cans

Plastic (caps on)

Bottles, jugs and containers

Detergent jugs

Take-out containers
Water, soda, juice, dish soap, shampoo, soap and lotion bottles

Cardboard

Cardboard boxes
Frozen food boxes
Poster board
Shipping or moving boxes

Glass (no lids)

Bottles and jars
Brown, green and clear

✗ Non-Recyclable



These items can never be placed inside your curbside recycling cart:

Aerosol cans
Batteries
Bubble wrap
Chemicals (dry or liquid)
Diapers
Household cleaners
Medical waste
Mirrors or ceramics
Paint or oil cans
Plastic bags

Polystyrene foam (packing peanuts)
Propane tanks
Scrap metal
Stickers and address labels
Tissue, paper towels or napkins
Trash of any kind



Sustainability in Action



Sustainability in Action

Republic Services Polymer Centers



Plastics have long been the gap in the circular economy. Recovery rates are low, and many materials are downcycled. At the same time, consumers want to recycle. CPG brands are pledging to use more recycled content. And legislation is beginning to require post-consumer content in packaging. Solving the plastics circularity challenge requires innovation and investment.

Now, a single company is managing the plastics stream through an integrated process, from curbside collection to production of recycled content for consumer packaging — providing a reliable, high-quality supply of recycled plastics that helps CPG brands achieve their sustainability goals.

There are two centers in our national network, in Las Vegas and Indianapolis, and more to come!

ADVANCING PLASTICS CIRCULARITY



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POLYMER CENTER POST-CONSUMER PRODUCTS

Hot wash rPET flake | Cap-and-ring flake | High-quality color-sorted polyolefins



SPRUCE UP YOUR HOLIDAYS WITH THESE SUSTAINABILITY TIPS

Recycle **WHAT YOU CAN**

Flattened boxes, plain wrapping paper, paper-only cards (no glitter, foil or singing cards), paper gift bags (no handles or ribbon) and tissue paper can all be recycled.



Choose **SIMPLE**

When you're shopping for wrapping supplies, choose non-laminated, glitter-free wrapping paper and gift bags. That ensures the person you gifted to can recycle them.



Reuse **MATERIALS**

Save non-recyclables like bubble wrap, ribbons and bows for your next gifting event.

Organize **FOOD WASTE**

If you have an organics cart, compost leftover food. Place cooking oil in a sealed container and take it to a household hazardous waste facility. Never place leftover food in your recycling bin.



Dispose **OF TREES PROPERLY**

Check your community's guidelines for tree disposal. Fake trees should go in the waste cart but consider donating them if still useable. Some plants, like poinsettias, can be composted without a pot.

More Tips **AND INFO:**

RecyclingSimplified.com/Holidays

Recycling *Simplified*





July 31, 2026

Submitted by

Curbside Waste

18150 118th Ave N

Dayton, MN 55369

Brian Torres, Director of Sales and Marketing

763-843-1384, Brian@CurbsideWaste.com

Jadyn Master, Sales Representative

763-360-7689, Jadyn@CurbsideWaste.com





July 31, 2026
City of Independence
Attention: City Administrator
1920 County Road 90
Independence, MN 55359

Dear City Administrator and Members of the City Council:

Curbside Waste is pleased to submit our proposal to provide residential recycling collection, processing, and marketing services for the City of Independence beginning January 1, 2027. We understand the City is seeking a dependable contractor that can maintain every-other-week Friday collection for approximately 1,464 households while maximizing recycling recovery and providing reliable service to residents.

Our proposal is built around responsive local service, operational consistency, and clear accountability. Curbside Waste will maintain the City's alternating Friday collection schedule, provide automated collection using standardized 96-gallon recycling carts, offer additional carts at no charge, support resident education, document collection and material data, and deliver recyclables to state-approved processing facilities. The 96-gallon cart system is designed to provide residents with adequate capacity for every-other-week collection while simplifying cart maintenance and service.

As a local, minority-owned and veteran-founded company, Curbside Waste has the fleet, personnel, technology, and Twin Cities municipal experience necessary to transition the program smoothly. GPS-enabled fleet monitoring, onboard cameras, route optimization, locally based customer service, and backup equipment and personnel will allow us to respond quickly to missed collections, cart issues, severe weather, and City requests.

We appreciate the opportunity to be considered and would welcome the chance to serve the City of Independence and its residents throughout the contract term. Please contact us if the City requires any clarification or additional supporting information.

Warm regards,

Deon Richardson
Owner
Curbside Waste

Qualifications and Experiences

Direct Contacts:

- **Brian Torres** - Brian@CurbsideWaste.com - 763-843-1384
- **Jadyn Master** - Jadyn@CurbsideWaste.com - 763-360-7689
- **Customer Service Supervisor/Billing:**
 - o **Janis Reeves** - Janis@CurbsideWaste.com - 763-504-2872
- **Operations Supervisor:**
 - o **Scott Nitti** - Scott@CurbsideWaste.com - 763-533-2500
- **Commercial Operations Supervisor:**
 - o **Chris Benedict** - Chris@CurbsideWaste.com - 763-504-2872

Principal Officers:

- Deon Richardson, Owner - 18150 118th Ave N, Dayton, MN 55369 - 763-504-2872

Company Background:

- Curbside Waste has been in business since 2012. The company was veteran-founded, is minority-owned, and began with three trucks in Crystal, Minnesota. Since then, we have grown into one of the fastest-growing waste haulers in Minnesota.
- Our main office and yard are in Dayton, where we handle daily operations, truck maintenance, customer support, cart inventory, and dispatch. Supporting operations are located in Brooklyn Park, Big Lake, and Savage.
- We operate a modern fleet and use GPS, onboard cameras, route optimization, and real-time service records to improve safety, efficiency, accountability, and customer response.
- Curbside Waste is built around reliability, accountability, and service. Our goal is to make sure residents are taken care of and that the City has a dependable local partner.

References:

1. City of Robbinsdale - Residential Organics Collection
 - **Scope:** Weekly residential organics recycling collection for residents who opted into the program
 - **Service Period:** 2020 - 2025
 - **Reference:** Tim Sandvik, City Manager
 - **Email:** TSandvik@robbinsdalemn.gov
 - **Phone:** 763-531-1258
2. Sherburne County - Organics Drop-Site Collection
 - **Scope:** Collection of organics from public drop-off sites throughout the county
 - **Service Period:** 2025 - Present
 - **Reference:** Jillian Carlson, Environmental Specialist, Planning & Zoning
 - **Email:** Jillian.Carlson@co.sherburne.mn.us
 - **Phone:** 763-765-4460
3. City of Otsego, MN - Residential Subscription Collection
 - **Scope:** Subscription-based residential trash, recycling, and yard waste collection
 - **Service Period:** Ongoing
 - **Reference:** Adam Flaherty, City Administrator
 - **Email:** aflaherty@otsegomn.gov
4. City of Rogers, MN - Residential Subscription Collection
 - **Scope:** Subscription-based residential trash, yard waste, and organics collection
 - **Service Period:** Ongoing
 - **Reference:** Steve Stahmer, City Administrator
 - **Email:** sstahmer@rogersmn.gov
 - **Phone:** 763-428-2253
5. City of Coon Rapids, MN - Residential Subscription Collection
 - **Scope:** Subscription-based residential trash, yard waste, and organics collection
 - **Service Period:** Ongoing
 - **Reference:** Colleen Sinclair, Recycling Coordinator
 - **Email:** csinclair@coonrapidsmn.gov
 - **Phone:** 763-767-6485

Description of Proposed Services

Curbside Waste proposes to provide residential single-stream recycling collection, processing, and marketing services to all City-certified single-family households in accordance with the Independence RFP.

Collection Schedule and Service Area

- Approximately 1,464 single-family households, adjusted to the City-certified account list.
- Every-other-week collection on Fridays using two alternating service zones.
- Normal collection hours of 7:00 a.m. through 6:00 p.m.
- Contract term of January 1, 2027 through December 31, 2029.
- Recycling service at Independence City Hall at no additional charge, at least every other week.

Recycling Cart Program

Curbside Waste proposes a standardized 96-gallon wheeled recycling cart program. Curbside Waste will own, deliver, maintain, repair, and replace the carts used for the program. Additional 96-gallon recycling carts will be available to residents at no additional charge.

- Only 96-gallon recycling carts are included in this proposal.
- Additional recycling carts: No cost.
- Damaged or failed carts: Repaired or replaced within one week.
- Cart labels will identify acceptable materials and preparation requirements.

This standardized 96-gallon design differs from the RFP's approximate 30-, 60-, and 90-gallon options. The larger standard cart provides adequate capacity for every-other-week service, reduces overflow, creates operational consistency, and customer convenience.

Accepted Materials

The program will accept the City's current single-stream materials, subject to final processor requirements and City approval, including cartons; mixed paper; magazines; newspapers and inserts; flattened cardboard and paperboard; plastic bottles, jugs, cups, tubs, and containers accepted by the processor; steel, tin, and aluminum cans; and brown, green, and clear glass bottles and jars.

Recyclables must be empty, clean, dry, and placed loose in the cart. Plastic bags and other non-targeted materials will not be accepted unless specifically approved by the City and processor.

Equipment and Vehicle Information Including Weight Specifications

Curbside Waste operates a modern fleet of residential collection vehicles designed for automated recycling collection. Vehicles are equipped with automated side-load systems, GPS tracking, onboard cameras, and route optimization technology.

All vehicles utilized within the City of Independence will:

- Be fully enclosed to prevent leakage or material loss.
- Meet all federal, state, and local regulations.
- Be maintained in a clean and sanitary condition.
- Be routinely inspected and serviced.
- Carry two-way communications equipment, a first-aid kit, an approved fire extinguisher, warning flashers, reverse warning alarms, a frequent-stops sign, a broom, and a shovel.
- Be clearly marked with the Curbside Waste name and telephone number.

Collection Method and Personnel

- Fully automated side-load recycling collection.
- Trained drivers holding valid Minnesota commercial driver's licenses.
- Uniformed personnel carrying company identification.
- A designated route supervisor available each collection day.
- Backup vehicles and personnel available to maintain service continuity.

Representative vehicle specifications are provided below and may be updated prior to implementation based on fleet deployment and route engineering:

Vehicle Type	Manufacturer / Model	Empty Weight	GVWR	Axles	Estimated Loaded Weight
Automated side-load recycling truck	Mack / McNeilus Zero Radius	Approx. 32,000 lbs	66,000 lbs	Tri-axle	Approx. 55,000-62,000 lbs
Backup automated side-load truck	Peterbilt / Labrie Automizer	Approx. 33,000 lbs	66,000 lbs	Tri-axle	Approx. 58,000-64,000 lbs

Final vehicle assignments may vary based on route engineering and operational optimization completed before the start of service.

Route Efficiency Plan

Curbside Waste utilizes route optimization and fleet management technology to design efficient residential routes that minimize roadway impacts while maximizing service reliability.

Routes will be engineered to:

- Maintain Friday collection and the City's alternating every-other-week service zones.
- Minimize duplicate truck traffic throughout residential neighborhoods.
- Reduce pavement wear and unnecessary roadway stress.
- Improve driver and public safety.
- Reduce fuel consumption and emissions.
- Maintain consistent collection times and service reliability.

GPS technology, real-time fleet monitoring, route analytics, onboard cameras, and exception reporting will be used to monitor performance and identify operational improvements.

Transition and Implementation Plan

- Confirm the final City-certified household list, route boundaries, and municipal facility needs.
- Coordinate cart delivery with the City and outgoing contractor to avoid cart conflicts.
- Deliver 96-gallon carts and City-approved education materials during December 2026.
- Maintain additional local cart inventory for new residents, replacements, and additional-cart requests.
- Complete route testing, driver training, customer-service preparation, and calendar distribution before January 1, 2027.

Service Continuity

Preventative maintenance, daily vehicle inspections, driver coaching, camera review, and management oversight will reduce downtime and missed service. During severe weather or emergencies, Curbside Waste will coordinate with the City, provide prompt notice, and complete collection on a mutually agreed schedule.

If collection may extend beyond 6:00 p.m., Curbside Waste will notify the City by 4:00 p.m. with the affected area, cause, and expected completion time and will request approval before extending the service window.

Customer Service Procedures

Curbside Waste will provide responsive, professional, and locally managed customer service. Telephone-equipped customer service and dispatch will be available from 7:00 a.m. to 5:00 p.m. Monday through Friday, except holidays. An answering system will receive calls after hours.

Residents will have access to customer support through:

- Phone App
- Phone support at 763-504-2872.
- Email support.
- Online customer portal.
- Online service request forms.

Customer service representatives are trained to assist with:

- Missed pickup requests.
- Cart repairs, replacements, and additional cart requests.
- Collection schedule and holiday questions.
- Service complaints and contamination questions.
- Resident education and acceptable-material guidance.

Missed Collection Response

Properly reported misses received before 11:00 a.m. will be corrected the same business day. Notices received after 11:00 a.m. will be corrected no later than 6:00 p.m. on the immediately following business day.

Complaint Records, Cleanup, and Property Protection

- Record the subject, date, time, response, and resolution of customer contacts.
- Clean material spilled or blown during collection or hauling.
- Protect public and private utilities and report damage immediately.
- Repair or replace property damaged by Curbside Waste within 48 hours at no charge to the owner.
- Report suspected scavenging or unauthorized recyclable-material removal to the City.

Materials Processing and Marketing

Curbside Waste will deliver Independence recyclables to state-approved material recovery facilities with adequate capacity for the City's material. Available facilities include Dem-Con in Shakopee, WM in Minneapolis, and Eureka Recycling in Minneapolis. Facility selection may be based on receiving availability, capacity, transportation efficiency, commodity conditions, and continuity of operations.

State-Approved Facility	Location	Receiving Hours	Processing Capacity / Operations
Dem-Con Materials Recovery Facility	13161 Dem-Con Drive, Shakopee, MN 55379	Monday-Friday, 7:00 a.m.-4:30 p.m.	Single-stream MRF processing approximately 125,000 tons per year; approximately 400 tons per day of commingled recyclables.
WM Twin Cities Recycling Facility	1800 Broadway Street NE, Minneapolis, MN 55413	Monday-Friday, 7:00 a.m.-5:00 p.m.	Upgraded single-stream facility processing approximately 240,000 tons per year with automated optical and AI-assisted sorting technology.
Eureka Recycling MRF	2828 Kennedy Street NE, Minneapolis, MN 55413	Monday-Friday, 8:00 a.m.-5:00 p.m.	Single-stream MRF processing an average of approximately 400-450 tons of recycling per day.

The facility used for each Independence load will be documented through scale tickets and monthly materials reports. Curbside Waste will provide at least 60 days' written notice before a substantial change to the receiving or processing plan.

Processing and Marketing Commitments

- Maintain adequate processing capacity for all recyclable material collected in Independence.
- Deliver material to a processing center, end market, or approved intermediate center for later processing.
- Do not landfill, compost, or incinerate designated recyclables except allowable process residuals.
- Limit process residual disposal attributable to the City to no more than 7% by weight.
- Provide written notice and supporting information before proposing to discontinue a material due to market conditions.
- Continue collection until the City and Curbside Waste agree in writing to any material-list change.

Materials Accounting

- Stop counts will be tallied using route software, GPS records, driver service events, and exception codes.
- Dedicated Independence loads will be assigned directly. Shared-load tonnage will be allocated using verified Independence stops relative to total verified stops on the load.
- Commodity splits will be calculated using annual composition analysis and processor production reports.
- Residual amount and composition will be estimated using processor weights, incoming tonnage shares, annual material audits, and available processor quality-control data.

Reporting, Public Education, and Contamination Procedures

Monthly Materials Report

- Curbside recycling setout and stop counts for each collection.
- Gross material collected by recyclable material.
- Net material marketed by recyclable material.
- Material stored by commodity and notes regarding unusual conditions.
- Quantity and composition of process residuals disposed.
- Revenue-sharing credit: Not applicable because Curbside Waste will not receive payment or commodity revenue for the recyclable material.

Monthly materials reports will be provided by the 15th day of each month for material collected during the preceding calendar month. Scale tickets will be included or made available to support reported weights.

Monthly Customer Relations Report

- Customer complaints and how each complaint was resolved.
- Addresses where education tags were left and the reason for each tag.
- Missed pickups reported to Curbside Waste and the resolution date.
- After-hours and customer-service call information requested by the City.

Annual Report and Composition Analysis

An annual report will be delivered by January 31 for the preceding calendar year. It will summarize material quantities and include recommendations for resident education, participation, contamination reduction, route performance, and continuous improvement. Curbside Waste will conduct or obtain at least one annual analysis estimating the relative weight of each recyclable commodity by grade.

Public Education and Contamination

- Provide City-approved recycling information with each delivered cart.
- Submit education materials to the City at least one month before printing or distribution.
- Provide calendar, route-map, website, mobile-app, and acceptable-material support.
- Leave unacceptable materials in the cart when operationally feasible and apply a City-approved education tag.
- Record the address and reason for each tag and report tagged addresses weekly and monthly.
- Use contamination data to recommend targeted education and participation improvements.

Insurance, Bonding, Legal Compliance, and Proposal Clarifications

Insurance and Bonding

Curbside Waste confirms that the insurance required by the RFP can be provided at contract execution. Curbside Waste will also provide the required \$25,000 performance and payment bond or an acceptable irrevocable letter of credit for the contract term.

Legal and Operational Compliance

- Comply with applicable federal, state, county, and City laws, regulations, permits, and licensing requirements.
- Maintain required vehicle registrations, inspections, commercial driver qualifications, and safety programs.
- Maintain adequate personnel, equipment, cart inventory, and processing capacity throughout the contract.
- Provide requested records and cooperate with City performance monitoring.
- Protect recyclable materials from unauthorized disposal and report service or processing issues promptly.

Proposal Clarifications and Exceptions

- **Cart sizes:** Curbside Waste proposes only 96-gallon recycling carts rather than the approximate 30-, 60-, and 90-gallon options described in the RFP. Additional 96-gallon carts are free. There is no price impact.
- **Revenue sharing:** No revenue sharing is proposed because Curbside Waste will not receive payment or commodity revenue for recyclable material delivered to the processing facility.
- **Processing facilities:** Curbside Waste may use state-approved MRFs including Dem-Con Shakopee, WM Minneapolis, and Eureka Recycling Minneapolis, based on capacity and operational needs. Loads and scale tickets will identify the facility used.
- **Addenda:** No City Q&A or addenda were identified as applicable to this proposal.
- **References:** The municipal reference information has been verified and is provided in the References section.

Three-Year Rate Proposal

Residential Recycling Collection, Processing, and Marketing Rates

Service	2027	2028	2029
Monthly rate per household	\$5.95	\$6.17	\$6.40
Annual increase	-	3.75%	3.75%
Estimated households	1,464	1,464	1,464
Estimated annual City cost	\$104,529.60	\$108,394.56	\$112,435.20

Estimated three-year total based on 1,464 households: \$325,359.36.

The monthly rate includes residential recycling collection, 96-gallon carts, cart delivery and maintenance, additional recycling carts, processing and marketing, municipal facility service, customer service, reporting, and resident education described in this proposal.

Additional Residential Service Rates

Service	Rate
Additional 96-gallon recycling cart	No cost
Cart exchange or replacement	No cost
Independence City Hall recycling service	No cost
Recycling commodity revenue sharing	N/A

The rates are based on the City's current estimate of 1,464 households. Actual invoices will reflect the City-certified household count. Extraordinary government-imposed taxes, fees, or regulatory changes not included in the base proposal would be addressed only through City review and written agreement.

Authorized Signature

Submitted by Curbside Waste:

Signature: Brian T.

Date: 7/31/2026



City of Independence, MN

Residential Recycling Services Proposal

July 31st, 2026

SUBMITTED BY

Waste Management of Minnesota, Inc.

CONTACT

Vanessa Gutierrez | Public Sector Sr. Account Executive

(612) 271-6799 | vgutier1@wm.com



Executive Summary

Waste Management of Minnesota, Inc. (WM) proposes a straightforward, low-risk solution that provides the City of Independence with service continuity, predictable long-term pricing, and the operational strength of the nation's leading environmental services provider. Residents will experience no disruption to their current collection program, while the City benefits from responsiveness, accountability, financial stability, and pricing certainty.

Why WM is the right partner for Independence:

- **Proven local experience:** WM successfully serves communities throughout the Twin Cities Metropolitan region, bringing extensive operational expertise and knowledge.
- **Seamless transition for residents:** There would be no change to the current service model. Residents would continue to receive Friday collections, every-other-week service frequency, single-stream recycling with the same accepted materials and a local, dedicated customer service representative.
- **Reliable collection program:** Automated, cart-based service with new WM branded 35-gallon, 64-gallon and 96-gallon carts available at no additional charge.
- **Strong environmental performance and compliance:** WM tracks and reports process residuals on a monthly basis and designs operations to remain well within the City's residual threshold requirement. Additionally, WM's CNG-powered collection vehicles help reduce emissions while minimizing exposure to diesel fuel surcharge volatility.
- **Enhanced service accountability:** Advanced service verification technology provides accurate collection records and greater visibility into collection activities, helping reduce service disputes and support prompt issue resolution when concerns arise.
- **Pricing transparency and long-term value:** Flat monthly pricing provides budget certainty for residents and the City, while annual rate increases are capped at a fixed percentage. This approach eliminates revenue-sharing complexities and protects against fluctuations in recycling commodity markets.
- **Flexible contract options:** WM provides three fully priced contract terms, allowing the City to evaluate short-term flexibility and long-term savings based on actual costs rather than estimates.
- **Financial strength and operational stability:** WM's strong financial position helps ensure consistent, reliable service delivery throughout the entire contract term.



July 31st, 2026

City of Independence
Attn: Amber Simon, Administrative Services Director
1920 County Rd 90
Independence, MN 55359

Dear Ms. Simon:

WM is pleased to submit this proposal to provide residential recycling collection services for the City of Independence's 1,464 households.

WM offers the City a proven, low-risk solution backed by established local operations, experienced personnel, and predictable long-term pricing. Our Winsted hauling site already serves neighboring communities including Montrose, Rockford, Minnetrista, Long Lake, Orono, and Shorewood, making Independence a natural extension of our existing service area. This proximity supports efficient operations, responsive service, and a seamless transition for residents.

WM understands the importance of reliability, accountability, and communication in a municipal partnership. City staff will have direct access to local management, dedicated account support, and advanced service verification technology that provides greater visibility into collection performance and helps ensure prompt resolution of service issues.

In addition to dependable service, WM provides straightforward pricing that eliminates exposure to commodity market fluctuations and delivers long-term budget certainty. Combined with our financial strength, environmental leadership, and operational experience, WM is uniquely positioned to provide the City with a stable and sustainable recycling program.

WM's proposal is designed to deliver the consistency residents expect, the transparency City staff require, and the long-term value the City deserves. We appreciate your consideration and look forward to serving the Independence community as a trusted partner for years to come.

Sincerely,

Vanesa Gutierrez

Vanesa Gutierrez, Public Sector Sr. Account Executive
(612) 271-6799 | vgutier1@wm.com

1 | Company Background and Qualifications, Principal Officers and References

WM: Who We Are and What We Do – For You

When you work with WM, you tap into more than waste collection – you gain a network of resources backed by decades of experience serving industries across the U.S. and Canada. From collection to disposal, our technology and infrastructure are built to handle every part of your Residential Solid Waste, Recycling, Organics and Yard Waste Collection Services – efficiently and responsibly.

With a global team of ~60,500 professionals and the industry's largest network of facilities, WM brings unmatched technical capability to Independence. Leveraging our local know-how, we help you reduce waste, improve operations, and work toward your environmentally focused goals with practical, proven offerings.

Let us help you turn today's waste into tomorrow's opportunity.

WM At-A-Glance

The following data represents the most recent information published in the WM 2025 Sustainability Report and the Annual Report*:

- **~60,500*** team members globally
- **\$25.2 billion*** revenue
- **257*** operating landfills for disposal of residential, commercial, and industrial waste
- **18,860** collection vehicles helping keep our communities clean and safe¹
- **13,170** alternative fuel vehicles that produce lower emissions than fossil fuels – making up more than two-thirds of total fleet
- **17*** renewable natural gas projects, some of which fuel our collection fleet
- **213** natural gas fueling stations supporting WM's ability to fuel our fleet with compressed natural gas
- **151** landfill gas beneficial use projects²
- **113** recycling facilities expanding access to recycling services to more communities and businesses
- **49*** organics processing facilities that transform food and yard debris into nutrient-rich compost
- **16 million tons** of material recovered in 2024; WM is the largest recycler of post-consumer material in North America
- **3** CORE[®] facilities that process source-separated organics into a bio slurry used to enhance the efficiency of renewable energy generation at wastewater treatment plants
- **2.6 million** people positively impacted since 2022
- **13,500** acres actively managed through certified wildlife habitat programs

- **300** habitat, species, and education projects
- **~70** Wildlife Habitat Council (WHC)-certified programs across North America
- **51^{*3}** autoclaves or alternative medical waste treatment facilities
- **17^{*3}** medical waste incinerator facilities
- **99^{*3}** secure information destruction (SID) facilities
- **140^{*3}** transfer stations related to Healthcare Solutions segment

**More recent figures based on the WM 2025 Annual Report.*

¹ Collection Vehicles indicates the number of active vehicles that register more than 600 on-road hours within the reported year.

² Facility count is inclusive of WM-owned-and-operated facilities plus third-party facilities operating on WM landfills.

³ WM's Healthcare Solutions segment includes Regulated Waste and Compliance Services (RWCS), which provide compliance programs and the collection, processing, and disposal of regulated and specialized waste such as medical, pharmaceutical, and hazardous waste, as well as Secure Information Destruction (SID) services for the secure collection, destruction, and recycling of personal and confidential paper materials.

WM is Innovating Today, For Tomorrow®

At WM, we bring local insight and industry-leading resources to help you manage waste in ways that are cleaner, smarter, and more forward-thinking. For over 55 years, we have supported communities by providing dependable environmental services that help keep streets clean and neighborhoods safe.

Today, we are focused on helping you get more value from your materials while reducing the environmental impact to your city. Whether you are looking to improve recycling, divert more waste, or explore new ways to operate more efficiently, WM is here with practical solutions and expert guidance.

As demand grows for recycled content and lower-emission energy sources, we are investing more than \$3 billion from 2022 through 2026 to expand access to circular solutions – turning today's waste into tomorrow's resources. Our sustainability strategy is built around three core ambitions that guide this work:

Material is REPURPOSED

WM plays an essential role in the circular economy by investing in and operating innovative recycling solutions that help you get more value from your materials. With advanced technology and automation in our recycling facilities, we are making it easier to recover and reuse more of what you throw away.

We are piloting solutions for hard-to-recycle materials like plastic film and textiles, exploring new ways to reuse organic materials, and supporting events, stadiums, and businesses in improving how they manage materials in a circular way.

From 2022 through 2026, we plan to invest over \$1.4 billion in approximately 40 new and upgraded recycling facilities. These improvements are expected to add 2.8 million tons of new recycling capacity each year – helping customers like Independence recycle more, more efficiently.

We also continue to focus on education and awareness through our Recycle Right® program, helping your residents make informed choices about what belongs in the recycling bin.

Energy is RENEWABLE

WM is reimagining the modern landfill to do more for you and your city. By capturing landfill gas and converting it into renewable natural gas (RNG), we are turning waste into a lower-emission energy source that can help fuel both our fleet and local communities.

From 2022 through 2026, we plan to invest over \$1.4 billion to build 20 new WM-owned facilities that will transform landfill gas into pipeline-quality RNG. This energy can be used to help reduce emissions and support cleaner operations.

In 2026, we aim to allocate RNG to 100 percent of our compressed natural gas fleet in the U.S. – helping us deliver your services with a smaller environmental footprint.

Communities are THRIVING

WM shows up for your city by investing in the people who help keep it running – our employees. From safety and education to conservation and workforce development, we are committed to building a strong, future-ready team that delivers the service you count on every day.

We are always working to improve safety and create a workplace where every employee feels supported and valued. That means opening doors to new talent, reducing barriers to employment, and providing training and education at every level of our organization.

Our safety vision – Get Home Safe Every Day – guides how we work, because we know that when our team is safe, your service is too.



Locally Based. Nationally Backed. Always Focused on You.

WM will deliver reliable, responsive operations to the City of Independence through our Winsted location, supported by decades of experience serving West Twin Cities Metro communities. From this local base, we provide collection services to thousands of residential, municipal, commercial, and industrial customers and are prepared to bring that same level of care and consistency to Independence.

Our Winsted-based team provides direct access to experienced drivers, supervisors, and maintenance personnel who understand residents' expectations. Supported by a well-maintained, locally stationed fleet, this team delivers consistent route coverage, built-in redundancy, and responsive support when needed.

Day-to-day operations are led by our Senior District Manager, Dan Behnke and supported by our Winsted District Manager Allen Clausen, Route Supervisor Grant Henkelmann, our Customer Service Representative/Operations Specialist Rebecca Vaughan and a dedicated Public Sector Account Representative, Vanesa Gutierrez. This structure ensures hands-on support from professionals who understand local expectations and can make timely operational decisions, backed by WM's broader safety, fleet, customer experience, and infrastructure resources.

This operational model has enabled WM to build and maintain long-standing partnerships with cities across Minnesota, including several communities in the Independence area. Many of these relationships span decades and reflect our commitment to reliable operations, strong communication, and continuous program improvement.

The Winsted team looks forward to delivering service that is local, responsive, and built around your goals.

Waste Management of Minnesota, Inc.

Corporate Structure: Indirect subsidiary of Waste Management, Inc.

State of Incorporation: Minnesota

Date of Incorporation: August 28, 1970

Hauling District: Winsted

Address: 490 Industrial Blvd.
Winsted, MN 55395

Area Leadership and Key WM Staff for Independence

Role	Name	Contact
Upper Midwest Area Vice President	Steve Kanow	Skanow2@wm.com (855)292-6029 W132N10487 Grant Drive, Germantown, WI 53022
Upper Midwest Area Manager II	Brad Vanderkin	Bvander1@wm.com (608)215-7202 W132N10487 Grant Drive, Germantown, WI 53022
Senior District Manager	Dan Behnke	DBehnke@wm.com (320)485-4061 490 Industrial Blvd., Winsted, MN 55395



Role	Name	Contact
District Manager	Allen Clausen	AClausen1@wm.com (320)485-4060 490 Industrial Blvd., Winsted, MN 55395
Route Supervisor	Grant Henkelmann	GHenkelm@wm.com (320) 485-4065 490 Industrial Blvd., Winsted, MN 55395
Operations Specialist / Customer Service	Rebecca Vaughan	Rvaugha2@wm.com (320) 258-3948 490 Industrial Blvd., Winsted, MN 55395
Public Sector Sr. Account Executive	Vanessa Gutierrez	VGutier1@wm.com (612) 271-6799 10050 Naples St NE., Blaine, MN 55449

References

WM currently provides solid waste and/or recycling services to the following municipal clients in the West Twin Cities Metropolitan and Central Minnesota region, each available to speak directly to WM's performance:

Customer	Contact	Phone	Email	Services	Dates of Service
Brooklyn Center, Brooklyn Park, Crystal and New Hope	Tim Pratt	763-493-8120	tim.pratt@brooklynpark.org	Recycling, Organics	1998 thru present
Long Lake	Jeanette Moeller	952-473-6961 x1	jmoeller@longlakemn.gov	Recycling, Organics	2004 thru present
Minnetrista	Renae Neumann	952-446-1660	RNeumann@ci.minnetrista.mn.us	Recycling	2002 thru present
Montrose	Jackie Heinz	763-575-7435	jheinz@montrose-mn.com	MSW, Recycling	Since June 2026
Orono	Christine Lusian	952-249-4605	clusian@oronomn.gov	Recycling, Organics	2008 thru present
Rockford	Debbie Buoy	763-634-8770 Ext. 2	debbieb@cityofrockford.org	MSW, Recycling	2004 thru present
Shorewood	Eric Wilson	952-960-7906	ewilson@shorewoodmn.gov	Recycling	2025 thru present

2 | Proposed Services

Transition Plan

WM will provide a seamless transition to service with no disruption to residents. Prior to program launch, WM will coordinate with City staff to secure a complete resident list, procure new necessary cart inventory, finalize routing, train drivers, and collaborate with the city on new hauler communications and transition plan. A dedicated implementation operations representative and the Public Sector Account Executive will oversee all transition activities and provide regular status updates to the City to ensure full readiness prior to the January 1, 2027 service start date.

WM's goal is simple: residents will experience a seamless transition with no disruption to service and no change to their established Friday recycling schedule.

WM Carts: A Strong Start in Responsible Waste Management

Picture the start of the new collection program in Independence: new WM carts arrive, ready to serve as the foundation for clean streets and a more sustainable future. Each cart is thoughtfully designed for durability and ease of use, with your residents in mind.

Because every waste stream journey starts with a single receptacle, we focus on making that first step count. WM carts offer a strong start and set the stage for responsible waste management in the City.

Benefits of WM Carts

WM will partner with one of our industry-leading cart suppliers to manufacture and deliver new carts to your residents. Our hand-picked suppliers have supported communities like Independence for decades, and every cart is backed by a 10-year warranty for quality and workmanship.

Here is what you can expect from WM carts:

- **Clean Streets and Curb Appeal** — our uniform carts with secure lids help keep the City looking its best. They prevent litter, keep materials dry, and keep pests out, so collection day stays neat and tidy.
- **Simple to Maintain — and Always Free to Residents** — cart delivery, repairs, size swaps, removals, and replacements are all provided at no cost. If a cart is damaged, lost, or stolen, or a household simply wants a different size, WM handles it — no fees, no fine print. Components like lids and wheels are replaceable, and a resident can request a fix or a one-size exchange online or by phone.
- **Designed for Clarity** — carts will have clear, easy-to-read labels showing exactly what goes where, making collection day simpler for everyone. We are happy to collaborate with the city on customized labels.
- **Smooth Distribution** — WM will manage the rollout with an on-site project manager who serves as your direct point of contact.

Sample Carts for Independence

Your setup reflects the needs of your residents, with color schemes and labeling to support proper sorting and help advance your sustainability goals – one cart at a time.

Every detail, from the color of the lid to the language on the label, is chosen to make sorting simple and effective for everyone. WM offers decals in English, Spanish, and other languages to make sorting easy and support sustainability initiatives at the point of disposal.

Sustainability at Every Step

WM selects cart manufacturers who are committed to minimizing environmental impacts. Our carts are made using post-consumer recycled content, reducing reliance on limited natural resources. At the end of their useful life, carts are reclaimed and recycled, creating a closed-loop system that supports responsible resource use.



Recycling Collection

WM will provide every-other-week curbside collection of single-sort recyclables between 7:00 AM and 6:00 PM using WM-supplied carts. WM will work with the City to keep collection days consistent with the current Friday schedule, helping residents maintain familiar routines. The program follows a single-cart, no-sorting approach, accepting the full range of materials outlined in Independence's RFP—an easy, resident-friendly format that drives higher participation. Recyclables will be delivered to Dem-Con, giving the City a verified and reportable destination for all collected materials.

What sets WM apart is what happens after collection. Recycling programs are most effective when residents understand what belongs in the cart, so education is integrated into our approach—not added later. Through our Recycle Right® program, the no-cost Recycle Right widget for the City's website, cart tagging, and WM Smart Truck® contamination feedback, we help improve curbside behavior, resulting in cleaner material streams and higher diversion. Additional details on our recycling education program are provided in the pages that follow.

Materials Proposed to Be Collected

WM proposes the RFP's full standard single-stream materials list, with no changes requested. Holding the list constant keeps the City's existing public education materials valid and avoids resident confusion during transition — a deliberate choice to protect program continuity, not a limitation of WM's capability. The complete accepted and non-accepted materials specification is provided as Attachment A.

Category	Accepted Materials
Paper	Newspaper, mail, uncoated printing/writing/office paper, magazines, catalogs, glossy inserts



Category	Accepted Materials
Cardboard/Paperboard	Old corrugated cardboard and uncoated paperboard (cereal, food, and snack boxes)
Metal	Aluminum cans; steel and tin cans
Glass	Glass food and beverage containers, any color
Plastic	PET bottles (#1, screw-top only); HDPE bottles/containers (#2); PP tubs/cups (#5), empty

Processing Facility — Location, Hours, and Capacity

Recyclable material collected from Independence will be delivered to the Dem-Con Companies, LLC Materials Recovery Facility (MRF), an established single-stream processing operation serving Twin Cities-area municipal haulers.

Facility Detail	Information
Facility name	Dem-Con Companies, LLC — Materials Recovery Facility (MRF)
Location	13161 Dem-Con Drive, Shakopee, MN 55379
Hours of operation	Shipping/receiving by scheduled hauler appointment; contact (952) 224-7155
Capacity	Approximately 125,000 tons per year of commingled and source-separated residential/commercial recyclables
Facility access	Not open to the public; receives curbside recycling exclusively through contracted haulers

All material is processed for manufacture into recycled-content products through established end markets. WM will give the City written notice at least 60 days in advance of any substantial change in receiving or processing plans. WM's position on the RFP's process residuals ceiling and landfill-authorization language is set out in the Exceptions section.

Stop-Count Methodology

Stop counts — the number of households with material set out at the curb for a given collection — are recorded electronically by onboard collection-vehicle technology at the point of pickup, aggregated by route and collection date, and reconciled against the City's certified household count. Stop counts feed the monthly materials report.

Tonnage Allocation by City

Gross tonnage delivered to Dem-Con is allocated to Independence using scale-verified route weights specific to Independence's collection routes, not a shared regional average. Where routes serve more than one municipality, tonnage is pro-rated by verified stop count and load weight per route segment, giving the City an auditable number rather than a flat per-household assumption.

Commodity Split Methodology

Commodity splits — the share of tonnage attributable to paper, aluminum, steel, and each plastic resin — are determined through periodic materials composition audits at the Dem-Con facility,

conducted at minimum annually. Audit results are applied to Independence's allocated tonnage to calculate net marketed tons by commodity, reported monthly and reconciled annually.

Process Residuals — Estimation and Reporting

Process residuals are measured at the point of removal from the processing line, weighed, and tracked as a percentage of gross inbound tonnage. The residuals rate is reported to the City monthly and annually. Any material change to the processing facility triggers an update to this methodology.

Market Continuity

If market demand for a specific commodity becomes economically unfeasible, WM will provide the City written notice documenting its market-development efforts and the financial basis for that conclusion, and will not cease collection of that material until the City and WM agree in writing on a cessation date.

3 | Equipment to be Used for Collection

WM will service the City of Independence using fully automated side-loader collection vehicles designed for safe and efficient residential curbside collection.

The trucks assigned to Independence routes will meet or exceed the following specifications:

- **Fuel Type:** Compressed Natural Gas (CNG)
- **Capacity:** approximately 28 cubic yards
- **Model Year:** 2019 or newer, with most vehicles 2022 or newer
- **Manufacturers:** Mack, Peterbilt, or Autocar

CNG is a cleaner-burning, domestically produced fuel that operates more quietly than diesel and produces significantly lower emissions. Because CNG is not tied to diesel fuel markets, these vehicles help avoid fuel surcharges and reduce exposure to fuel price volatility, providing greater long-term cost stability at a time when fuel prices remain elevated.

All vehicles are equipped with automated arms, onboard cameras, GPS routing, and service verification technology to support consistent, safe, and reliable

service throughout the City. Each vehicle also carries the equipment required under Section 3.2 of the RFP, including a first aid kit, an approved 2A10BC dry chemical fire extinguisher, warning flashers, back-up alarms, rear signage reading "This Vehicle Makes Frequent Stops," and a broom and shovel for spill cleanup.



WM Smart Truck® Services: Helping to Drive Smarter, Safer Collection

WM Smart Truck® services bring smarter collection to Independence's streets. At every pickup, our trucks capture photos and video to verify service, reduce contamination, and help keep the City cleaner, safer, and better informed.



WM Smart Truck® service captures photos and video of every collection.

This technology turns curbside collection into a data-driven experience, giving the City real-time insight, targeted education, and greater confidence in every pickup. Using mounted cameras and GPS tracking, WM Smart Truck® services document every collection, providing verified service data that supports issue resolution, contamination prevention, and targeted education.

For Independence, this means:

- **Verified service** with photo and video confirmation
- **Faster issue resolution** through real-time alerts and notifications
- **Smarter recycling** with targeted education based on actual curbside behavior
- **Cleaner streets** by reducing overfilled containers and litter and discouraging contamination in the recycling stream

By turning everyday pickups into actionable insight, WM Smart Truck® services help the City recycle more effectively, reduce contamination, and improve overall service quality.

4 | Innovations to Increase Participation and Public Education

Increasing Participation and Recyclable Quantities

- **Real-time route technology:** GPS tracking, onboard computing, and digital cameras on every vehicle reduce missed stops and let WM confirm service the same day when a resident calls in.
- **Cart-based contamination tagging:** immediate, specific driver education tags reduce repeat contamination and protect commodity quality over time.
- **Right-sized carts at no charge:** residents who fill their 64-gallon cart can request a 96-gallon cart at no extra cost, increasing captured recyclable volume rather than forcing material into the trash.

Improving Public Education

- **City-branded literature:** WM will collaborate with the city on cart-attached recycling instructions and can supplement the City's quarterly newsletter with seasonal contamination-reduction communications, subject to City approval before distribution.
- **Data-driven outreach:** address-level contamination and missed-pickup data is used to target education where it has the greatest measurable effect, rather than a one-size-fits-all mailing.

Public Education

WM has a variety of social media education pieces and videos to help educate constituents. Throughout the contract, WM looks forward to providing fresh educational outreach resources to promote City initiatives for waste reduction, better recycling practices, or any changes in service processes.

Videos – An example of the educational videos available can be found at [this link](#) or by scanning this QR code:



*Will It Recycle?
Home Delivery Addition*

The Recycle Right® Widget

According to our customer service satisfaction surveys, 45% of our municipal customers look to their municipalities for recycling information, primarily on their websites, and one of the biggest frustrations that residents have around recycling is a lack of information available to them. To help solve this problem, WM has designed a new tool - the Recycle Right® widget - to help keep your website up-to-date and provide current recycling information to your residents.

The widget is easy to use, hosted by the municipality, there is no cost involved, and it provides targeted recycling education.

- The widget is a small image that displays a message on your website and links to www.wm.com/recycleright.
- Your webmaster does a one-time update, dropping the embedded code into the recycling page on your website and the widget is installed.



- It provides an easy way for consumers in your community to get the most up-to-date information about recycling.

Recycle Right: Proactive Public Education for Your Community

Preserving natural resources and virgin materials through recycling is at the heart of what our customers, communities, and WM want to accomplish. It is a key component of our business and it is what you, our customers, are requesting. But, recycling simply must be both environmentally and economically sustainable. By cleaning up collection, reducing contamination and limiting what we place in our carts to material that has a reliable market and can be reprocessed into new products, we can reduce the risk of recycling programs. A global effort is underway to move the needle in a more sustainable direction, and we know that this process starts with addressing contamination.



WM has dedicated manpower and made a significant investment in our Recycle Right education program. The comprehensive, complimentary offerings found on the Recycle Right website provide tailored tools for everyone from residents to businesses to educators to property managers as well as our government customers. Recycle Right is successful at getting customers to change their recycling habits because we:

1. Clearly define the problem (recycling confusion and contamination)
2. Simplify the message – we use 3 simple rules (see following graphic)
3. Give consumers a reason why they should do something



These customer-specific tools and resources recognize that recycling presents different challenges in different environments. Property managers need tools that are formatted in a way that makes it easy for them to educate residents - a “what goes where” doorhanger or a new resident welcome letter, while a business may really benefit from posters designed specifically for break rooms or desk side recycling tips.

Based on community-based social marketing precepts, the Recycle Right program includes educational videos, printed inserts, posters, bin decals and bookmarks, a robust social media campaign, elementary school resources that include a STEM-approved Curriculum for K-Five, and other interactive tools you can use to make recycling sustainable for future generations.

We are constantly adding new tools and resources to our Recycle Right education program and have designed the program to be an ongoing resource for our customers with fresh materials and content appearing regularly. A valuable part of the Recycle Right website, in addition to the tools and resources, is what we call Recycling 101. Here, visitors can easily find what items are acceptable to recycle or dig into some common recycling myths to ensure that you are recycling right.

wm.com/recycleright

WM firmly believes in education – it is the foundation of everything we do regarding recycling. We invest to leverage all communication channels and maximize those channels to best fit our customers.

The following is an example of a Recycle Right poster available to you on wm.com/recycleright:

RECYCLE RIGHT To learn more, visit wm.com/recycleright

Always Recycle

- Plastic Bottles & Containers
- Paper
- Glass Bottles & Containers
- Flattened Cardboard & Paperboard
- Food & Beverage Cans

Do Not Include In Your Mixed Recycling Container

- NO Food or Liquids
- NO Foam Cups & Containers
- NO Green Waste
- NO Batteries (Check local drop-off programs for proper disposal)
- NO Loose Plastic Bags, Bagged Recyclables or Film (Empty recyclables directly into your bin)
- NO Clothing, Furniture & Carpet

© 2022 WM Intellectual Property Holdings, LLC. The Recycle Right recycling education program was developed based upon national best practices. Please consult your local municipality for their acceptable materials and additional details of local programs, which may differ slightly.

RECYCLE RIGHT

To learn more,
visit wm.com/recycleright



Most Common Contaminants

Keep these common contaminants OUT of your recycling bin.



No Recyclables In Plastic Bags

Empty recyclables directly
into your bin and leave the
plastic bag out.



No Food & Liquids

Compost instead! Otherwise
it belongs in the trash.



No Electronics & Small Appliances

Donate if in good condition,
or schedule a bulky item
pickup, if available.
Check earth911.com for
a local drop-off site.



No Textiles, Bedding, Rugs & Carpet

Donate these items if they
are in good condition.
Large quantities may
require special disposal.



No Tanglers, Holiday Lights, Hangers & Extension Cords

They wrap around
equipment and can shut
down an entire facility!
They all go in the trash.



No Plastic Bags, Film/ Sheeting & Flexible Film Packaging

Take plastic bags back to
local retailers to keep them
out of the recycling stream.
Visit plasticfilmrecycling.org
to find a drop-off location
near you.



No Paper Napkins, Plates, Cups & Tissues

Compost if possible, and
remember to recycle the
cardboard tube.



No Polystyrene Foam

Foam and plastic containers
are not recyclable curbside.
Find drop-off programs
for items like foam packing
peanuts at earth911.com.



No Tires, Auto Parts & Scrap Metal

(Not in recycling or trash.)
All can damage equipment
and are safety hazards.
Contact your local scrap
recyclers or retail tire stores
for recycling options, or
check earth911.com for a
drop-off center near you.



No Concrete, Wood & Construction Debris

Can damage equipment &
are safety hazards. You may
be able to schedule a bulky
item pickup - otherwise
throw it in the trash or order
a roll off bin by contacting
Waste Management
Customer Service.



No Yard Waste & Wood

Compost or put in your
yard waste cart, if available.
Otherwise it belongs in
the trash.



No Non-Recyclable Plastic

Not everything that is
plastic is recyclable!
Recycle only food &
beverage bottles, jugs
and tubes.

Recycling Cart Tags

The image below provides a sample contamination tag. WM will work closely with the City of Independence to customize cart tagging, if desired, ensuring messaging aligns with local preferences and program goals.



Reporting Requirements

WM complies with all applicable local, state, and federal reporting requirements related to recycling services. WM will provide monthly reports including customer complaints, complaint resolution details, addresses receiving education tags, missed pickups, and annual materials reports.

WM will provide the City with detailed account information, in a format acceptable to the City, for reconciliation and audit purposes. Such information will be sufficient to verify that all customer accounts are accurately established and billed in accordance with the terms of the contract.

Recycling Sample Tonnage Report

Following is a sample tonnage report. Independence city staff would receive a similar report.

Waste Management of Minnesota 2025 Single Sort Recycling Report													
	January	February	March	April	May	June	July	August	September	October	November	December	Total to Date
Recycling													
Recycling Participation %	94.70%	93.90%	93.08%	93.13%	94.22%	94.72%	94.71%	94.74%	93.88%	93.05%	92.93%	93.61%	
Actual Bags Collected	13,905	15,874	17,282	18,814	19,152	18,201	18,001	18,006	19,104	20,872	18,762	18,818	206,483
Possible Bags for Collection	15,854	16,864	18,687	20,273	20,273	18,804	18,804	18,804	20,273	21,802	18,804	18,804	218,827
Pounds Per Bag Set Out	35.3	33.6	33.6	32.6	32.5	34.8	36.6	35.5	39.4	35.4	35.1	38.6	
Cardboard	26.35	27.89	30.68	30.68	32.48	32.14	40.33	34.18	34.58	30.63	32.22	40.63	409.0
Steel	20.01	19.79	17.37	17.54	18.37	18.18	24.83	18.35	14.57	20.79	18.24	23.01	231.0
Aluminum	1.94	1.51	1.89	1.79	1.78	1.77	2.62	1.66	1.80	2.61	1.71	2.23	24.4
Tin	2.00	2.04	2.34	2.31	2.40	2.40	3.21	2.68	2.48	3.35	2.40	3.03	36.4
Plastic	48.12	55.83	59.56	59.64	45.43	41.25	41.43	43.43	44.13	48.29	41.12	41.88	509.6
Other	7.32	8.01	6.51	8.04	7.50	9.94	8.69	2.37	7.45	7.84	6.94	8.75	82.4
Total Recycling Tonnage	112.67	99.80	112.22	127.44	112.89	111.32	120.94	119.03	120.00	127.63	111.61	141.88	1,412.8
Residue	17.29	8.12	5.30	4.85	7.13	7.00	8.88	7.40	7.80	8.04	7.87	8.02	92.9
Total Tonnage Picked Up	130.44	107.92	117.52	132.29	119.99	118.32	129.82	126.43	127.80	135.67	119.48	149.90	1,505.7



5 | Pricing Proposal

WM is pleased to provide pricing for 1,464 households. Pricing reflects per-unit, per-month rates with a 5% fixed annual adjustment, already shown in the tables below.

The three options below differ only in contract term — 3 years, 5 years, or 7 years. The service design is identical in every scenario: same materials, same cart sizes, same collection frequency, same cart ownership, and all new, consistent matching carts. No option includes revenue sharing.

Included in Pricing:

- All WM-supplied carts
- No cart delivery, repair, or replacement fees
- Maintenance of existing collection day
- Services for City-owned properties and parks including municipal facility at 1920 County Road 90

Option A — 3-Year Term (Matches RFP Section 7 Base Term)

Recycling Collection (Every-Other-Week)	2027	2028	2029
All cart sizes	\$5.95	\$6.25	\$6.56

Option B — 5-Year Term (Alternative Proposal, Section 8.6)

Recycling Collection (Every-Other-Week)	2027	2028	2029	2030	2031
All cart sizes	\$5.87	\$6.16	\$6.47	\$6.80	\$7.14

Option C — 7-Year Term (Alternative Proposal, Section 8.6)

Recycling Collection (Every-Other-Week)	2027	2028	2029	2030	2031	2032	2033
All cart sizes	\$5.65	\$5.93	\$6.23	\$6.54	\$6.87	\$7.21	\$7.57

Annual Price Adjustment

All rates are subject to a 5% fixed annual adjustment beginning on the anniversary date of the agreement, already reflected in the pricing above. In addition, the rates shall be adjusted to reflect any applicable increases and federal, state, county, or local taxes or fees.



Attachment A - Single Stream Specifications

RECYCLABLE MATERIALS must be dry, loose (not bagged), unshredded, empty, and include ONLY the following:

Aluminum cans	Newspaper
PET bottles with the symbol #1 – with screw tops only	Mail
HDPE plastic bottles and containers with the symbol #2 (milk jugs, detergent containers, and shampoo bottles, etc.)	Uncoated paperboard (ex. cereal boxes; food and snack boxes)
PP plastic with symbol # 5 – empty (yogurt cups, butter tubs, cold beverage cups, etc.)	Uncoated printing, writing and office paper
Steel and tin cans	Old corrugated containers/cardboard (uncoated) (ex. moving boxes, pizza boxes)
Glass food and beverage containers – any color	Magazines, glossy inserts and pamphlets
Paper cups - empty	

Non-Recyclables include, but are not limited to the following:

Plastic bags and bagged materials (even if containing Recyclables)	Microwavable trays
Porcelain and ceramics	Mirrors, window or auto glass
Light bulbs	Coated cardboard
Soiled paper, including paper plates and cups	Plastics not listed above including but not limited to those with symbols #3, #4, #6, #7 and unnumbered plastics, including utensils
Expanded polystyrene	Coat hangers
Glass and metal cookware/bakeware	Household appliances and electronics
Hoses, cords, wires	Yard waste, construction debris, and wood
Flexible plastic or film packaging and multi-laminated materials	Needles, syringes, IV bags or other medical supplies
Food waste and liquids, containers containing such items	Textiles, cloth, or any fabric (bedding, pillows, sheets, etc.)
Excluded Materials or containers which contained Excluded Materials	Napkins, paper towels, tissue and paper plates
Any Recyclables less than 4" in size in any dimension	Propane tanks, fuel cannisters
Batteries	

DELIVERY SPECIFICATIONS:

Material delivered by or on behalf of Customer may not contain Non-Recyclables or Excluded Materials.

Recyclable Materials specifically exclude, and Customer agrees not to deposit or permit the deposit for collection of, any waste tires, radioactive, volatile, corrosive, flammable, explosive, biomedical, infectious, bio-hazardous, regulated medical or hazardous waste, toxic substance or material, as defined by, characterized or listed under applicable federal, state, or local laws or regulations, or chemical or other properties that are deleterious or capable of causing material damage to any part of Company's property, its personnel or the public or materially impair the strength or the durability of the Company's structures or equipment, or any materials containing information (in hard copy or electronic format, or otherwise) which information is protected or regulated under any local, state or federal privacy or data security laws, including, but not limited to the Health Insurance Portability and Accountability Act of 1996, as amended, or other regulations or ordinances or other waste not approved in writing by Company (collectively, "Excluded Materials").

Attachment B – Insurance, Bonding and Compliance

WM meets or exceeds all insurance requirements outlined in the RFP and will provide certificates of insurance upon contract award. WM maintains all required workers' compensation, liability, automobile, and property damage coverage through approved insurance carriers.

WM complies with all applicable federal, state, and local regulations governing recycling operations and maintains comprehensive safety, training, and fleet maintenance programs to support safe and reliable service.

WM will provide the required \$25,000 Performance and Payment Bond upon contract award.

ACORD		CERTIFICATE OF LIABILITY INSURANCE		DATE (MM/DD/YYYY)	
				1/1/2027	
THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE ACCORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER. IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).					
PRODUCER: Lockton Companies, LLC DBA as Lockton Insurance Brokers, LLC in CA CA License #0137307 3877 Westpark Dr., Ste 300 Houston TX 77042 (866) 260-1588 T2601588@lockton.com		CONTACT NAME: PHONE: FAX: E-MAIL: ADDRESS:		INSURER(S) AFFORDING COVERAGE	
INSURED: WASTE MANAGEMENT HOLDINGS, INC. & ALL AFFILIATED RELATED & SUBSIDIARY COMPANIES INCLUDING: WASTE MANAGEMENT, INC. 800 CAPITOL STREET, SUITE 3000 HOUSTON TX 77002		INSURER A: Indemnity Insurance Co of North America INSURER B: ACE American Insurance Company INSURER C: ACE Fire Underwriters Insurance Company INSURER D: ACE Property and Casualty Insurance Company INSURER E: INSURER F:		NAIC # 43575 22657 20702 20690	
COVERAGES		CERTIFICATE NUMBER: 22887934		REVISION NUMBER: XXXXXXXX	
THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.					
LINE	TYPE OF INSURANCE	ADD. INSRD. (YES/NO)	POLICY NUMBER	POLICY PERIOD (MM/DD/YYYY)	LIMITS
B	☒ COMMERCIAL GENERAL LIABILITY ☒ CLAIMS-MADE ☒ OCCUP ☒ NOW/INCL. EXCLUDED ☒ ISO FORM CG00010413 LIMITS AGGREGATE LIMIT APPLIES FOR: ☐ POLICY ☒ AGG ☒ LOC ☐ OTHER	Y	HDO G4897806	1/1/2026 1/1/2027	EACH OCCURRENCE \$ 5,000,000 DAMAGE TO PROPERTY \$ 5,000,000 MED EXP (per accident) \$ XXXXXXXX PERSONAL & AD INJURY \$ 5,000,000 GENERAL AGGREGATE \$ 6,000,000 PRODUCTS - COMPOUND \$ 6,000,000
D	☒ AUTOMOBILE LIABILITY ☒ ANY AUTO ☐ OWNED ☐ SCHEDULED ☐ AUTO-ONLY ☐ AUTO ☐ AUTO-ONLY ☐ AUTO-ONLY ☒ MCS-99	Y	34MCT III1433134	1/1/2026 1/1/2027	FORWARD TRUCK LIMIT (per accident) \$ 1,000,000 BODILY INJURY (Per person) \$ XXXXXXXX BODILY INJURY (Per accident) \$ XXXXXXXX PROPERTY DAMAGE (Per accident) \$ XXXXXXXX
D	☒ UMBRELLA LIME ☐ EXCESS LIME ☐ DYC ☐ RECAPITULITE	Y	XBNU G2783842 011	1/1/2026 1/1/2027	EACH OCCURRENCE \$ 15,000,000 AGGREGATE \$ 15,000,000 OTHER \$ XXXXXXXX
A	WORKERS COMPENSATION AND EMPLOYERS LIABILITY	Y	WLR C72631837 (ADM)	1/1/2026 1/1/2027	☒ PER ☐ SICK ☐ SICK ☐ SICK
B	ANY PROPRIETARY PARTNERSHIP/JOINT VENTURE/JOINT VENTURE EXCLUDED (Necessity in WA)	N/A	WLR C7263181A (A2.CA & 36A)	1/1/2026 1/1/2027	E.L. EACH ACCIDENT \$ 3,000,000 E.L. SICKNESS - EX EMPLOYEE \$ 3,000,000 E.L. DISEASE - POLICY LIMIT \$ 3,000,000
B	EXCESS AUTO LIABILITY	Y	XSA H11495282	1/1/2026 1/1/2027	COMBINED SINGLE LIMIT \$9,000,000 (EACH ACCIDENT)
DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required) BLANKET WAIVER OF SUBROGATION IS GRANTED IN FAVOR OF CERTIFICATE HOLDER ON ALL POLICIES WHERE AND TO THE EXTENT REQUIRED BY WRITTEN CONTRACT WHERE PERMISSIBLE BY LAW. CERTIFICATE HOLDER IS NAMED AS AN ADDITIONAL INSURED ON ALL POLICIES (EXCEPT FOR WORKERS' COMP/EMPLOYER'S LIABILITY) WHERE AND TO THE EXTENT REQUIRED BY WRITTEN CONTRACT.					
CERTIFICATE HOLDER			CANCELLATION		
22887934 FOR INFORMATIONAL PURPOSES ONLY			SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE		

Exceptions

Waste Management of Minnesota, Inc.'s Exceptions to the City of Independence, MN, RFP for Residential Recycling Services July 2026

The following exceptions reflect WM's standard operating practices and are intended to provide administrative clarity, operational efficiency, pricing certainty, and reasonable risk allocation while fully supporting the City's service objectives. WM is willing to discuss each item during contract negotiations and work collaboratively with the City toward mutually acceptable language.

RFP Page #	Section	Description of Exception
4	3.2	Contractor takes exception to a phone number on Contractor's vehicles.
4	3.3	Contractor takes exception to providing a 24-hour answering machine.
6	3.11	Contractor takes exception to providing a voice mail system after hours.
7	3.15	Contractor will further discuss with the city providing route numbers and number of stops on a weight slip.
7	3.18	Contractor takes exception to repairing damaged property within 48 hours.
8	3.20	Contractor takes exception to sharing revenue credits and composition of process residuals disposed.
9	4.1	Contractor will further discuss with the city disposing less than 7% of material as process residuals.
9	4.1	Contractor will further discuss with the city getting written authorization to landfill recyclable materials.
10	5.2	Contractor takes exception to Revenue Sharing and chooses not to participate.
11	5.3	Contractor reserves the right to negotiate Liquidated Damages amounts.
13	6.4	Contractor takes exception and redacts "Executive Order 11246, as amended by Executive Order 11375 and Department of Labor Regulations 41 CFR, Part 60" and replaces it with "in compliance with Title VII of the Civil Rights Act of 1964."
15	6.18	Contractor's hold harmless obligation shall be fault-based in that it is limited to claims, damages, or losses to the extent caused by Contractor's negligence, breach of Agreement, or violation of law.
16	6.22	Contractor will make reasonable commercial efforts to return the contract within 30 days of receipt.
16/18	6.22 / 8.9	Contractor reserves the right to negotiate a final agreement if awarded the bid.
—	Additional Provisions	Attached the Single Stream Specifications regarding recyclable materials and language regarding contamination (Attachment A).
—	Force Majeure	Neither Party shall be in default for its failure to perform or delay in performance caused by events beyond its reasonable control, including, but not limited to, strikes, lock outs, labor disputes, riots, imposition of laws or governmental orders, fires, pandemic and government orders related thereto, acts of God, and inability to obtain equipment, and the affected party shall be excused from performance during the occurrence of such events; provided, that if the force majeure circumstances persist for more than thirty (30) days, the other Party may terminate this Agreement and any or all SOWs without further penalty or liability.

City of Independence

Request for Proposals (**RFP**) For Residential Recycling Services

June 11, 2026

1. INTRODUCTION

This request for proposals (RFP) defines the service standards, specifications and proposal requirements of the residential recycling collection program for the City of Independence, Minnesota. City of Independence shall be hereinafter referred to as the "City".

The City seeks to enter into a recycling contract with a company that has the resources and ability to provide residential recyclable materials collection services for the City.

It is the intent of the City to accept and evaluate proposals for residential recycling services including collection, processing, and marketing. The goals of the City are to maximize the fullest recovery possible of recyclable materials from all residents and to achieve the most cost-effective solution.

The City encourages Proposers to submit their best proposal possible. Proposers may alter the requirements within this RFP if proposals explicitly describe the change, rationale and price implications.

Proposers may elect to propose to include "revenue sharing" in their price formula. This proposal option is present in each of the scenarios. Proposers may also elect to not include revenue sharing such that their proposed service charges reflect a "flat fee" approach whereby the Proposer intends to keep all revenue from sale of recyclable materials.

This RFP does not imply, and should not be interpreted to imply, a proposed set of final contract terms. A final contract will be negotiated with the successful contractor. This RFP and the successful proposal will be a basis for these negotiations. The final contract shall supersede and replace this RFP and successful proposal, unless agreed to otherwise.

2. BACKGROUND

The City's current recycling contract requires single-family households to be serviced on the frequencies and schedules described in Table 1.

Table 1
Collection Frequency and Days

City	Collection Frequency	Collection Day of Week
Independence	Bi-Weekly	Friday

The current collection days for the City shall be maintained under the new Contract. Currently, the City is divided into two sections with alternate recycling weeks. The City is open to proposals that divide the City into different recycling days, but pickup service must continue to be on Fridays.

The City has its own public education program, including outreach tools such as: written literature mailed to residents and individual web pages. The public education program that describes the recycling services in the City can be found on the City's website listed in Table 2. Copies of the public education literature are available to Proposers upon request.

Table 2
Public Education Resources

City	Web Page	Flyer/ Brochure and/or Newsletter (hard copies)
Independence	www.ci.independence.mn.us	Quarterly resident newsletter

The current demographics of the City are listed in Table 3.

Table 3 Demographics

City	Population	Curbside Recycling Household Counts	Single Family Homes	Multi-Family Dwelling Units
Independence	3,933	1,464	1,464	0

3. GENERAL REQUIREMENTS FOR RESIDENTIAL COLLECTIONS

3.1 Proposer Service Requirements

The Proposer agrees to provide residential recycling services to all single-family households in the City.

3.2 Collection Vehicle Equipment Requirements

All collection vehicles used in performance of the contract shall be duly licensed and inspected by the State of Minnesota and shall operate within the weight allowed by Minnesota Statutes. Each collection vehicle shall be equipped with the following:

- a. Two-way communications device.
- b. First aid kit.
- c. An approved 2A10BC Dry Chemical Fire Extinguisher.
- d. Warning flashers.
- e. Warning alarms to indicate movement in reverse.
- f. Signs on the rear of the vehicle which states, "**This Vehicle Makes Frequent Stops**".
- g. A broom and shovel for cleaning up spills.

All of the required equipment must be in proper working order. All vehicles must be maintained in proper working order and be as clean and free from odors as possible. All vehicles must be clearly identified on both sides with Proposer's name and telephone number.

3.3 Personnel Requirements

Proposer shall retain sufficient personnel and equipment to fulfill the requirements and specifications of the services described in this RFP. The Proposer will provide a Route Supervisor to oversee the recycling route drivers servicing the City. The Route Supervisor will be available to address customer complaints each day. The Proposer shall have on duty Monday through Friday from 7:00 a.m. to 5:00 p.m. a dispatch customer service representative to receive customer calls and route issues. The Proposer shall provide a 24-hour answering service line or device to receive customer calls. The Route Supervisor and all collection vehicles must be equipped with 2-way communication devices.

Proposer's personnel will be trained both in program operations and in customer service and ensure that all personnel maintain a positive attitude with the public and in the work place and shall:

- a) Conduct themselves at all times in a courteous manner and use no abusive or foul language.
- b) Perform their duties in accordance with all existing laws and ordinances and future amendments thereto of the Federal, State of Minnesota, and local governing boards.
- c) Be clean and presentable in appearance, as so far as possible.
- d) Wear a uniform and employee identification badge or name tag.
- e) Drive in a safe and considerate manner.
- f) Manage containers in a careful manner, by picking them up, emptying their contents into the collection vehicle, and placing - not throwing or sliding - the container back in its curbside location so as to avoid spillage and littering or damage to the container.
- g) Monitor for any spillage and be responsible for cleaning up any litter or breakage.
- h) Avoid damage to property.
- i) Not perform their duties or operate vehicles while consuming alcohol or illegally using controlled substances or while under the influence of alcohol and/or such substances.
- j) Be in possession of a valid MN CDL

3.4 Point of Collection

Except for the municipal facility, all recyclable material collection service will occur at the curbside.

3.5 Recycling Container

Single-Stream Collection

Proposer shall provide containers for use in single-stream collection programs.

The Proposer will maintain an inventory of new and replacement containers and will be required to

service and repair damaged containers. Proposer shall maintain sufficient cart inventory of various sizes to meet supply and demand needs for the entire term of the contract.

The standard cart size shall be approximately 60-gallons. The carts shall be uniform and consistent in color and design and have a recycling symbol and approved instruction label attached, so as to be easily identified by the resident/customer and the Proposer Driver as the container for recyclable materials collection.

Thirty and ninety-gallon carts of similar design shall be provided to residents who request a different level of service. Additional cans will be provided at no extra charge to residents who request them.

Each cart will be delivered with a package of recycling information provided by the Proposer and approved by the City explaining what and how to recycle using the single-stream method.

The Driver is required to record and report to Proposer dispatch the location of any cart that is damaged and that cart shall be repaired or replaced by the Proposer or designated subcontractor within one (1) week of the report of damage.

3.6 Collection

Single-Stream Collection

Recycling carts shall be placed by the residents at curbside on collection day, with the handle toward the house and the lid opening toward street. The Proposer shall collect from each participating household, all acceptable materials that have been prepared according to publicized procedures. The driver is required to place the emptied cart back down in the same curbside location as set by the resident. In no case is the cart to be left in the street.

The City assumes that all residents receiving single-stream curbside collection service will be collected once every two weeks.

3.7 City Retains Right to Specify Resident Preparation Instructions

The Proposer shall agree that it is the City's sole right to clearly specify the resident sorting and setout requirements. Such information shall be included in the City's annual public education flyers and web pages as well as any public education pieces distributed by the Proposer with approval from the City.

3.8 Procedure for Unacceptable Recyclable Materials

If Proposer determines that a resident has set out unacceptable or non-targeted recyclable materials, the driver shall use the following procedures:

Driver Education Tag

Proposer shall leave the non-targeted materials in the resident's curbside recycling bin and leave a City approved "education tag" indicating acceptable materials and the proper method of preparation.

Recording Addresses with Unacceptable Materials

The driver shall record the address on forms acceptable to the City. Proposer shall report the address to

the City contact at the end of each collection week.

If this procedure for handling non-targeted materials is not feasible for single-stream collection systems, the Proposer must so specify and explain alternative public education system to maintain and improve quality of recyclable materials set out by residents.

3.9 Collection Hours

Proposer shall maintain sufficient equipment and personnel to assure that all collection operations commence no earlier than 7:00 a.m. and are completed by 6:00 p.m. on the scheduled collection day.

3.10 Cleanup Responsibilities

Proposer shall adequately clean up any materials spilled or blown during the course of collection and/or hauling operations. All collection vehicles shall be equipped with a broom and shovel for use in cleaning up any spills. Any unacceptable materials left behind should be secured within resident's recycling container, if provided. Driver shall take all precautions possible to prevent littering of unacceptable recyclable materials. Proposer shall have no responsibility to remove any items that are not recyclable materials.

3.11 Missed Collection Policy & Procedures

In the City's public education information, residents will be directed to call the Proposer for missed collections and other service issues.

The Proposer shall designate a staff person as an account representative for the City. A direct phone number (e.g., cellular phone, etc.) shall be provided for City staff to use for purposes of communicating immediate service needs. The Proposer shall also designate a back-up contact person, including a corresponding second, direct phone number. These Proposer phone numbers will not be published in public education literature, but rather used by City administrative staff.

The Proposer shall have a duty to pick up missed collections. Proposer agrees to pick up all missed collections on the same day that the Proposer receives notice of a missed collection, provided notice is received by Proposer before 11:00 a.m. on a business day. With respect to all notices of a missed collection received after 11:00 a.m. on a business day, Proposer agrees to pick up that missed collection before 6:00 p.m. on the business day immediately following.

Proposer shall provide staffing of a telephone-equipped office to receive missed collection complaints between the hours of 7:00 a.m. and 5:00 p.m. on weekdays, except holidays. The Proposer shall have an answering machine or voice mail system activated to receive phone calls after hours. Proposer shall keep a log of all calls, including the subject matter, the date and time received, the Proposer's response, and the date and time of response. This information shall be provided to the City in a monthly report.

3.12 Non-Completion of Collection and Extension of Collection Hours

If the Proposer determines that the collection of recyclable materials will not be completed by 6:00 p.m. on the scheduled collection day, Proposer shall notify the City's contact person by 4:00 p.m., and request an extension of the collection hours. Proposer shall inform the City of the areas not completed, the reason for non-completion, and the expected time of completion.

3.13 Severe Weather

Recycling collections may be postponed due to severe weather at the sole discretion of the Proposer.

Upon postponement, collection will be made on a day agreed upon between the Proposer and the City.

3.14 Annual Recycling Calendar, Holidays

The City shall publish the yearly calendars including alternate collection days, with assistance from the Proposer. Holidays refers to any of the following: New Year's Day, Memorial Day, Independence Day, Labor Day, Thanksgiving Day, Christmas Day and any other holidays mutually agreed to by the City and Proposer. In no instance will there be more than one holiday during a collection week. When the scheduled collection day falls on a holiday, collection for that day will be collected one day later.

3.15 Weighing of Loads

Proposer will keep accurate records consisting of an approved weight slip or electronic equivalent with the date, time, collection route, driver's identification, vehicle number, tare weight, gross weight, net weight, and number of recycling stops for each loaded vehicle.

Collection vehicles will be weighed quarterly or semi-annually to obtain a tare weight. Paper or electronic versions of each weight ticket shall be maintained on file by the Proposer for at least three years in the event of an audit by the City.

3.16 Unauthorized Collection

Only a licensed recycling hauler under contract with the City or with the property owner shall collect, remove, or dispose of recyclables after they have been set out for collection. The City's recycling Proposer's employees may not collect or scavenge through recycling in any manner that interferes with the contracted recycling services.

The Proposer shall report to the City any instances of suspected scavenging or unauthorized removal of recyclable materials from any collection containers.

3.17 Utilities

The Proposer shall be obligated to protect all public and private utilities whether occupying street or public or private property. If such utilities are damaged by reason of the Proposer's operations, under the executed contract, he/she shall repair or replace same, or failing to do so promptly, the City shall cause repairs or replacement to be made and the cost of doing so shall be deducted from payment to be made to the Proposer.

3.18 Damage to Property

The Proposer shall take all necessary precautions to protect public and private property. Except for reasonable wear and tear, the Proposer shall repair or replace any private or public property, including, but not limited to sod, mailboxes, or recycling bins, which are damaged by the Proposer. Such property damage shall be addressed for repair or replacement, at no charge to the property owner, within forty-eight (48) hours with property of the same or equivalent value at the time of the damage.

If the Proposer fails to address the repair or replacement damaged property within forty-eight (48) hours, the City may, but shall not be obligated to, repair or replace such damaged property, and the Proposer shall fully reimburse the City for any of its reasonably incurred expenses. The Proposer shall reimburse the City for any such expenses within ten (10) days of receipt of the City's invoice.

3.19 Municipal Facilities

The Proposer will provide free recycling service, at least every other week at the City's municipal

building, 1920 County Road 90, Independence, MN. In general, the Proposer will provide carts (wheeled carts with lids, with approximately 64-gallons capacity) or other mutually agreed upon containers to facilitate that service. The carts shall be labeled by the Proposer with appropriate stickers to identify the acceptable recyclable commodities.

3.20 Reports

Materials Reports

The Proposer will report on a monthly and yearly basis, the following information regarding the City's recyclable materials quantities (in tons):

- Number of curbside recycling "stops" (i.e., number of households with recyclables set out at the curb) per collection (i.e., weekly or bi-weekly stop count);
- Gross amounts of materials collected, by recyclable material;
- Net amounts of materials marketed, by recyclable material;
- Amounts stored, by recyclable material, with any notes as to unusual conditions;
- Amounts of process residuals disposed
- Composition of process residuals disposed; and
- Revenue share credits back to the City (if any).

Monthly reports shall be due to the City by the 15th day of each month for material collected by the Proposer during the preceding calendar month. Annual reports to the City shall be due by the last day of January for materials received by the Proposer during the preceding calendar year.

The Proposer will be encouraged to include in its annual report recommendations for continuous improvement in the City's recycling programs (e.g., public education, reduction of non-targeted materials, etc.).

Monthly Customer Relations Report

Each month the Proposer shall provide the City with the following reports:

- A list of all customer complaints, including a description of how each complaint was resolved.
- A list of all addresses where education tags were left for residents and why the tags were left.
- A list of all missed pick-ups reported to the Proposer.

The monthly reports shall be sent by mail, fax or e-mail to the City's contact person.

3.21 Publicity, Promotion, and Education

City- Provided Public Education

The City shall prepare and distribute recycling information to residents each year. For example, the City may produce brochures with the annual calendar of recycling collection dates, include articles in their municipal newsletters, and/or include recycling instructions on their web sites.

Proposer - Provided Public Education

The Proposer shall conduct its own promotions and public education to increase participation and

improve compliance with City-specified resident preparation instructions. At a minimum, this shall include distribution of resident education tags to be left by curbside collection crews if any non-targeted material is rejected and left at the curb. The Proposer shall submit a draft of any public education literature for approval by the City, at least one (1) month before printing and distribution of any such literature.

4. MATERIALS PROCESSING AND MARKETING

4.1 Processing Facilities Must Be Specified

It is intended that all recyclable materials collected by the Proposer will go to recycling markets to be manufactured into recycled content products.

The Proposer shall assure the City that adequate recyclable material processing capacity will be provided for material collected. The proposals must clearly specify the location(s) of its recyclable materials processing facility (or subcontractor's facility) where material collected from the City will be delivered and/or processed. The Proposer shall provide written notice to the City at least 60 days in advance of any substantial change in these or subsequent plans for receiving and processing recyclable materials collected from the City.

Upon collection, the City's Proposer shall deliver the designated recyclable materials to a recyclable material processing center, an end market for sale or reuse, or to an intermediate collection center for later delivery to a processing center or end market. It is unlawful for any person to transport for disposal or to dispose of designated recyclable materials in a mixed municipal solid waste disposal facility.

Proposer shall assure that all recyclable materials collected in the City are not landfilled, composted or incinerated except for process residuals. The Proposer shall dispose of no more than 7% of material (by weight) as process residuals as part of recyclable materials processing operations. No recyclable materials will be landfilled, composted or incinerated by the Proposer without written authorization from the City and the Minnesota Pollution Control Agency / Office of Environmental Assistance.

4.2 Lack of Adequate Market Demand

In the event that the market for a particular recyclable material ceases to exist or becomes economically depressed that it becomes economically unfeasible to continue collection, processing and marketing of that particular material, the Proposer shall give written notice to the City. The notice shall include information demonstrating the effort the Proposer has made to find market sources, and the financial information justifying the conclusion that the market is economically unfeasible. At such conclusion, the City and the Proposer will both agree in writing that it is no longer appropriate to collect such item before collection ceases.

Proposer shall pay the costs of all disposal of any item collected that is deemed not recyclable by Proposer and the City due to lack of adequate market demand. The City and Proposer shall specify a date in the said written agreement to cease collection of the recyclable material in question. Proposer shall at all times be under a duty to minimize recyclable materials ending up in landfill or incineration. If such disposal becomes necessary, Proposer shall dispose of the materials at a facility specified in writing by the City or an alternative agreed upon by the City and the Proposer.

4.3 Estimating Materials Composition as Collected

~~The Proposer shall conduct at least one materials composition analysis of the City's recyclable materials~~

each year to estimate the relative amount by weight of each recyclable commodity by grade or offer a suitable alternative to a composition analysis.

4.4 Estimating Process Residuals

The Proposer shall provide the City a written description of the means to estimate process residuals derived from the City's recyclable materials. This written description shall be updated by the Proposer immediately after any significant changes to the processing facilities used by the Proposer.

4.5 Performance Monitoring

The City will monitor the performance of the Proposer against goals and performance standards required within this RFP and in the contract. Substandard performance as determined by the City will constitute non-compliance. If action to correct such substandard performance is not taken by the Proposer within 60 days after being notified by the City, the City may initiate the contract termination procedures.

5. PAYMENT AND DAMAGES

5.1 Compensation for Services

The City agrees to pay the Proposer for recycling collection services provided to the City as described in the Proposer's proposal, and made part of an executed contract, based on the number of household units certified by the City. By November 1st of each year the City will review the number of certified units and notify Proposer of any changes.

Proposer shall submit itemized bills for recycling collection services provided to the City on a monthly basis. Bills submitted shall be paid in the same manner as other claims made to the City.

5.2 Revenue Sharing

All qualified proposals shall state explicitly if the Proposer elects to participate in revenue sharing with the City. If the City awards its contract to a Proposer that elected to propose revenue sharing, and if the final contract negotiated includes revenue sharing, the Proposer shall, on a monthly basis, rebate an amount to that City based on a mutually agreed upon formula.

If a revenue sharing component is offered for any commodity, each month the Proposer shall provide adequate documentation of the revenue sharing rebate calculation, including monthly estimates of tons for all commodities, monthly index prices, margin prices, and total net revenue.

share amounts. The City understands that at times of poor market conditions, net revenues may equal zero, but shall not go negative. The City shall not be charged for net revenue sharing, only credited or neutral (e.g., \$0 per ton). i.e., the Margin Price shall serve as the effective "floor price" for net revenue by commodity.

The Proposer shall provide copies of the referenced published Index Prices with each monthly invoice statement.

The Proposers shall clearly describe their means for allocating recyclable tonnage to the City in their proposals. ~~The Proposers shall also provide a detailed explanation of how the tonnage "split"~~

estimates will be calculated for each commodity.

5.3 Liquidated Damages

The Proposer shall agree, in addition to any other remedies available to the City, that the City may withhold payment from the Proposer in the amounts specified below as liquidated damages for failure of the Proposer to fulfill its obligations.

The following acts or omissions shall be considered a breach of the contract:

- a) Failure to respond to legitimate service complaints within 24 hours in a reasonable and professional manner - \$50 per incident.
- b) Failure to collect properly notified missed collections (asper Section 3.11 of this RFP) - \$250 per incident.
- c) Failure to provide monthly and annual reports (as per Section 3.20 of this RFP) - \$100 per incident.
- d) Failure to complete the collections within the specified timeframes (as per Sections 3.9 and 3.12 of this RFP) - \$100 per incident
- e) Failure to clean up from spills during collection operations (as per Section 3.10 of this RFP) - \$250 per incident
- f) Failure to report on changes in location of recyclable materials processing operations - \$250 per incident.

The Proposer shall be liable for liquidated damages amount(s) upon determination of the City that performance has occurred that is not consistent with the provisions of the contract. The City shall notify Proposer in writing or electronically of each act or omission discovered by the City. It shall be the duty of the Proposer to take whatever steps or action may be necessary to remedy the cause of the complaint.

The City may deduct the full amount of any damages from any payment due to the Proposer. The remedy available to the City under this paragraph shall be in addition to all other remedies which the City may have under law or at equity.

Exceptions: For the purposes of this RFP and subsequent contract, the Proposer shall not be deemed to be liable for penalties where its inability to perform recycling collection service is the result of conditions beyond the control of the Proposer, including but not limited to civil disorder, acts of God, inclement weather severe enough that trucks cannot safely take collections, provided however, that the Proposer shall obtain the approval for the delay from the City's contact person or their designee prior to 4:00 p.m. of the scheduled collection day.

6. INSURANCE AND OTHER LEGAL REQUIREMENTS

6.1 Insurance

Insurance secured by the Proposer shall be issued by insurance companies acceptable to the City and admitted in Minnesota. The insurance specified may be in a policy or policies of insurance, primary or excess. Such insurance shall be in force on the date of execution of the contract and shall remain continuously in force for the duration of the contract.

The Proposer must obtain the following insurance coverage with these minimum levels of coverage:

Worker's Compensation Insurance:

Proposer's Public Liability Insurance:

Property Damage: Automotive	Statutory
	\$500,000 each/person
	\$1,000,000 each/occurrence
Insurance:	\$500,000 each/person
	\$1,000,000 each/occurrence
	\$1,000,000 aggregate

6.2 Worker's Compensation

The Proposer shall provide evidence of Workers Compensation insurance covering all employees of the Proposer and subcontractors engaged in the performance of the contract, in accordance with the Minnesota Workers Compensation Law.

6.3 Employee Working Conditions and Respondent's Safety Procedures

The Proposer will ensure adequate working conditions and safety procedures are in place to comply with all applicable federal, state and local laws and regulations. The City reserves the right to inspect on a random basis all trucks, equipment, facilities, working conditions, training manuals, records of claims for Worker's Compensation or safety violations and standard operating procedures documents.

6.4 Equal Opportunity

During the performance of the executed contract, the Proposer, in compliance with Executive Order 11246, as amended by Executive Order 11375 and Department of Labor Regulations 41CFR, Part 60, shall not discriminate against any employee or applicant for employment because of race, color, religion, sex, or national origin. The Proposer shall take affirmative action to insure that applicants for employment are qualified, and that employees are treated during employment, without regard to their race, color, religion, sex, or national origin.

Such prohibition against discrimination shall include, but not be limited to, the following: employment, upgrading, demotion or transfer, recruitment or recruitment advertising, layoff or

termination, rates of pay or other forms of compensation and selection for training, including apprenticeship.

In the event of noncompliance with the non-discrimination clauses of this contract, this contract may be canceled, terminated, or suspended, in whole or part, in addition to other remedies as provided by law.

6.5 Compliance with Laws & Regulations

In providing services hereunder and in the executed contract, the Proposer shall abide by all statutes, ordinances, rules, and regulations pertaining to the provision of services to be provided hereunder. Any violation shall constitute a material breach of the executed contract.

6.6 Governing Law

The laws of the State of Minnesota shall govern all interpretations of this contract, and the appropriate venue and jurisdiction for any litigation which may arise hereunder will be in those courts located within the County of Hennepin, State of Minnesota, regardless of the place of business, residence or incorporation of the Proposer.

6.7 Waiver

Any waiver by either party of a breach of any provisions of the executed contract shall not affect, in any respect, the validity of the remainder of the executed contract.

6.8 Termination

The City may cancel the contract if the Proposer fails to fulfill its obligations under the contract in a proper and timely manner, or otherwise violates the terms of the contract if the default has not been cured after 90 days written notice has been provided. The City shall pay Proposer all compensation earned prior to the date of

termination minus any damages and costs incurred by the City as a result of the breach. If the contract is canceled or terminated, all finished or unfinished documents, data, studies, surveys, maps, models, photographs, reports or other materials prepared by the Proposer as specified in this RFP shall, at the option of the City, become the property of the City, and the Proposer shall be entitled to receive just and equitable compensation for any satisfactory work completed on such documents or materials prior to the termination.

6.9 Severability

The provisions of the executed contract are severable. If any portion hereof and in the executed contract is, for any reason, held by a court of competent jurisdiction, to be contrary to law, such decision shall not affect the remaining provisions of the same contract.

6.10 Accounting Standards

The Proposer agrees to maintain the necessary source documentation and enforce sufficient internal controls as dictated by generally accepted accounting practices to properly account for expenses incurred under this contract.

6.11 Retention of Records

The Proposer shall retain all records pertinent to expenditures incurred under this contract for a period of three years after the resolution of all audit findings. Records for non-expendable property acquired with funds under this contract shall be retained for three years after final disposition of such property.

6.12 Data Practices

The Proposer agrees to comply with the Minnesota Government Data Practices Act and all other applicable state and federal laws relating to data privacy or confidentiality. The Proposer must immediately report to the City any requests from third parties for information relating to the contract. The City agrees to promptly respond to inquiries from the Proposer concerning data requests. The Proposer agrees to hold the City, its officers, and employees harmless from any claims resulting from the Proposer's unlawful disclosure or use of data protected under state and federal laws. Only the company names of Proposers submitting proposals will be made public. All proposal documents shall be held as confidential until the City Council awards a new contract and authorizes staff to execute the new contract.

6.13 Inspection of Records and Disclosure

All Proposer records with respect to any matters as specified in this RFP and subsequent contract agreements shall be made available to the City or its duly authorized agents at any time during normal business hours, as often as the City deems necessary to audit, examine and make excerpts or transcripts of all relevant data.

Any reports, information, data, etc. given to, prepared, or assembled by the Proposer under a future contract shall not be made available by the Proposer to any other person or party without the City's prior written approval. All finished or unfinished documents, data, studies, surveys, drawings, maps, photographs, and reports prepared by the Proposer shall become the property of the City upon termination of the City's contract with the Proposer.

6.14 Independent Contractor

Nothing contained in this RFP is intended to, or shall be construed in any manner, as creating or establishing the relationship of employer/employee between the parties. The Proposer shall at all times remain an independent Contractor with respect to the services to be performed under this contract. Any and all employees of Proposer or other persons engaged in the performance of any work or services

required by Proposer under this contract shall be considered employees or sub- contractors of the Proposer only and not of the City; and any and all claims that might arise, including Worker's Compensation claims under the Worker's Compensation Act of the State of Minnesota or any other state, on behalf of said employees or other persons while so engaged in any of the work or services provided to be rendered herein, shall be the sole obligation and responsibility of Proposer.

6.15 Transfer of Interest

The Proposer shall not assign any interest in the contract, and shall not transfer any interest in the contract either by assignment or novation, without the prior written approval of the City. The Proposer shall not subcontract any services under this contract without prior written approval of the City. Failure to obtain such written approval by the City prior to any such assignment or subcontract shall be grounds for immediate contract termination.

6.16 Non-Assignability

The parties hereby agree that Proposer shall have no right to assign or transfer its rights and obligations without written approval from the City.

6.17 Bankruptcy

In the event the Proposer, its successors or assigns files for Bankruptcy as provided by federal law, the recycling service agreement shall be immediately deemed null and void relieving all parties of their contract rights and obligations.

6.18 Indemnification

The Proposer agrees to defend, indemnify and hold harmless the City, its officers and employees, from any liabilities, claims, damages, costs, judgments, and expenses, including attorney's fees, resulting directly or indirectly from an act or omission of the Proposer, its employees, its agents, or employees of subcontractors, in the performance of the services provided by this contract or by reason of the failure of the Contractor to fully perform, in any respect, any of its obligations under this contract. If a Contractor is a self-insured agency of the State of Minnesota, the terms and conditions of Minnesota Statute 3.732 et seq. shall apply with respect to liability bonding, insurance and liability limits. The provisions of Minnesota Statutes Chapter 466 shall apply to other political subdivisions of the State of Minnesota.

6.19 Performance & Payment Bond

Proposer shall execute and deliver to the City a Performance and Payment Bond with the corporate surety in the sum of \$25,000 or equal ("*equal*" may include a Letter of Credit from a banking institute approved by the City). The contract shall not become effective until such a bond, in a form acceptable to the City, has been delivered to the City and approved by the City Attorney.

The executed contract shall be subject to termination by the City at any time if said bond shall be cancelled or the surety thereon relieved from liability for any reason. The term of such performance bond shall be for the life of the executed contract. Extensions or renewals shall require the execution and delivery of a performance bond in the above amount to cover the period of extension or renewal.

6.20 Conflict of Interest

Proposer agrees that no member, officer, or employee of the City shall have any interest, direct or indirect, in the executed contract or the proceeds thereof. Violation of this provision shall cause the executed contract to be null and void and the Proposer will forfeit any payments to be made under the executed contract.

6.21 Entire Contract

The future executed contract supersedes all verbal agreements and negotiations between the parties relating to the subject matter hereof as well as any previous agreements presently in effect between the parties relating to the subject matter hereof. Any alterations, amendments, deletions, or waivers of the provisions of the executed contract shall be valid only when expressed in writing and duly signed by the parties, unless otherwise provided herein.

6.22 Contract Conditions

The City reserves the right to waive minor irregularities in the proposal documents and to reject any or all proposals. The City reserves the right to enter into a contract with a Proposer who does not submit the lowest cost proposal.

The Proposer shall be required to execute the City's contract and to fulfill the requirements contained within it. The Bond and Certificate of Insurance shall be provided when the contract is executed.

The Proposer shall review and return signed copies of the contract within 30 days of receipt of the contract.

7. TERM OF CONTRACT

The term of the new recycling contract for the City will be a period of thirty-six (36) months from January 1, 2027, through December 31, 2029.

8. SUBMITTING PROPOSALS

8.1 Notification of Intent

Prospective Proposers interested in responding to this RFP shall notify the City in writing of their interest in proposing. Notifications of intent should be sent to: City of Independence, 1920 County Road 90, Independence, MN 55359, or email, asimon@ci.independence.mn.us.

Notifications shall include Proposer's name, title, address, phone number, e-mail address.

Notification of intent must be made by 12:00 p.m. Central Time, Friday, July 31st.

8.2 Requests for Clarification

Questions, requests for clarification or requests for information about this RFP or process must be submitted in writing to the City by **4:00 p.m. Central Time, Wednesday, July 15, 2026**. All questions and requests for more information and the City's responses will be summarized in writing and forwarded to all other qualified Proposers prior to **4:00 p.m., Thursday, July 23, 2026**. Any other unauthorized contact with other City staff or City Council members will subject the company to disqualification from further consideration. This restriction will be in effect from the date this RFP is finalized and released through the date of final contract award (including authorization for execution) by the City Council.

8.3 Proposers May Team with Other Companies

It is recognized that some prospective haulers may wish to subcontract with other companies for processing services. This is allowed as needed, but all such Proposer-subcontractor relationships must be explicitly described in each proposal scenario. The City will contract with only one primary Contractor for the recycling services.

Multiple Proposers may team up with other complementary hauling or recycling companies provided

there is no collusion. A company may be listed as a part of more than one team as long as this company submits a written certification that no collusion occurred between competing proposals.

8.4 How to Submit Proposals

Proposals shall be submitted to the City no later than **4:00 p.m. Central Time, Friday, July 31, 2026**, to be considered eligible. Proposals shall be submitted in a sealed envelope with the name of the proposing company on the outside and addressed as follows:

Enclosed: City of Independence
 Attn: Recycling Service Proposals
 1920 County Road 90
 Independence, MN 55359

Proposals will be treated in accordance with Mn. Statutes 13.591, Subdivision 3 (b), Data Practices Act.

Proposers must include one (1) printed copy in the sealed envelope, and one emailed version to **asimon@ci.independence.mn.us**. The proposal file must be formatted as a .pdf or a suitably compatible alternative. Only the company names of Proposers submitting proposals will be made public. All proposal documents shall be held as confidential until the City Council awards a new contract and authorizes staff to execute the new contract.

8.5 Proposal Content

Qualified proposals must include at least the following elements:

- Statement of Proposer qualifications, including at least three references (contact names and phone numbers) of other municipal clients in the Twin Cities metropolitan region receiving similar services.
- List of Principal Officers' names, addresses and contact numbers (telephone, e-mail, fax).
- List of materials proposed to be collected and a discussion and rationale for any proposed changes to the City's standard list of recyclable materials.
- Description of operations at materials processing facility where recyclable materials will be taken including location, hours of operation and capacity.
- Description of how stop counts (i.e., amount of set-outs per collection) will be tallied.
- Description of how recyclable tonnages will be allocated to each City (e.g., a standard, assumed amount per stop, etc.).
- Description of how recyclable material "splits" by commodity will be calculate.
- Description of how process residuals amount and composition will be estimated.

8.6 Alternative Proposals

Proposers may submit alternative proposals that are different from the above RFP -specified, single stream designs. These alternative proposals must include explicit descriptions in a similar level of detail as specified within this RFP the other single-stream design scenarios and corresponding price worksheets. For example, the alternative proposals must include resident materials sorting/preparation requirements, collection frequency, cart size, cart ownership, etc.

8.7 Price Worksheet

Prospective Proposers must complete a price worksheet as part of each proposal they submit (see Attachment A for worksheet). In addition, Proposers may complete additional price worksheets if their proposed system does not fit into one of the other scenarios. Proposers may fill in the price worksheets in Attachment A or use their own format. However, the Proposer-designed price worksheets must include an equal level of detail and content.

8.8 Proposals May Be Rejected in Whole or Part

The City reserves the right to reject any or all proposals or parts of proposals, to negotiate modifications of proposals submitted, to accept part or all of the proposals on the basis of consideration(s) other than proceeds or cost, and to negotiate specific work elements with a respondent into a project of lesser or greater expense and reimbursement than described in this RFP or the respondent's reply.

8.9 RFP and Proposal to Become Part of Final Contract

The contents of this RFP, the successful proposal, and any written clarifications or modifications to the contents thereof submitted by the successful Proposer may become part of the contractual obligations and be incorporated by reference into the ensuing contract. If any provision of the contract is in conflict with the referenced RFP or proposal, the contract shall take precedent.

9. CONTRACTOR SELECTION PROCESS

9.1 Contractor Selection Process

To the best of its ability, the City will use the following process for its decision-making:

- City staff will review and analyze the details of the qualified submitted proposals. The City reserves the right to ask Proposers for additional information/clarification to better understand the proposals. City staff will recommend the top two (2) Proposers, in rank order of priority, to the City Council.
- City staff will negotiate with the top ranked Proposer. If negotiations with top-ranked Proposer are not successful, the City may then initiate negotiations with the second ranked Proposer, and so on.
- Once a draft contract has been successfully negotiated, City staff will present its recommendations to each City Council. The City Councils may then award the contract and authorize staff to execute it.
- The new recycling contract will commence on January 1, 2027.

9.2 Evaluation Criteria

The City will objectively evaluate the proposals submitted to determine the best value for the City and its residents. A comprehensive set of criteria will be used to quantify the merits of each proposal package, including (but not limited to):

- Strength of qualifications of the Proposer (together with any proposed subcontractor, if any), especially related to the particular needs of the City. Qualifications will include (but not be limited to) the proven capacities of the Proposer (and any subcontractor) to meet the operational requirements of the City.
- Comments from the Proposer's reference clients.
- Innovations proposed to increase participation and recyclable material quantities collected.
- Innovations proposed to improve public education about recycling to all residents.
- The price of the recycling services.
- Overall, net annual cost to the City
- Responsiveness of the Proposer to all other provisions of this RFP.

These evaluation criteria are not presented in any special order. No ranking of these criteria within this RFP is intended or implied. The City reserves the right to consider other criteria in their review of proposal.

Attachment A

Price Worksheets

Instructions for City of Independence RFP Price Worksheets

A price worksheet must be completed for each design scenario proposed (e.g., single stream collection, etc.). **Multiple design scenarios may be submitted.** Please feel free to make multiple copies of the price worksheets as needed.

Proposers may fill in the attached price worksheets or use their own similar format. However, the Proposer - designed price worksheets must include an equal level of detail and content.

If the Proposer proposes under any single-stream or alternate proposal design scenarios, the proposal must explicitly describe the collection service design (e.g., resident materials sorting/preparation requirements, collection frequency, cart size, cart ownership, etc.).

Proposers may propose to participate in revenue sharing with the City at the Proposers discretion. Proposers shall indicate (i.e., "Yes" or "No") if they propose to include revenue sharing. Economic evaluation of proposals will compare total, net annual costs to the City over the contract period.

The basic revenue share formula specified within this RFP can be summarized as a portion of the Proposer's materials sales revenue from sale of all paper grades, aluminum, steel/tin cans and plastic bottles. Proposers may elect to share revenue on one, two, three or all four commodities.

If revenue sharing is implemented, the six, published "Price Indexes" specified below shall be used as a means to simplify the accounting of the proposed revenue share. For all paper grades:

- All paper grades - Waste News.com adjunct commodity pricing service: www.SecondaryFiberPricing.com, Midwest/ Central Region, Grade: PS 8 - Special De-ink Quality News, high side, price per short ton, baled, last published price of the month.

For the specified rigid container commodities - Waste News.com adjunct commodity pricing service www.SecondaryMaterialsPricing.com, Chicago (Midwest/ Central):

- Metals: Steel cans (sorted, densified, \$ per ton, delivered)
 - Metals: Aluminum cans (sorted, baled, cents per pound, delivered)
 - PET Plastics Bottles: (baled, cents per pound, picked up) (a)
 - Natural HDPE Plastics Bottles: (baled, cents per pound, picked up) (a)
 - Colored HDPE Plastics Bottles: (baled, cents per pound, picked up) (a)
-

Note:

- (a) Plastics bottles composition of sub-grades shall be assumed to be: 50% PET, 25% Natural HDPE, 25% Colored HDPE.

If Proposers elect to share revenue with the City, the Proposers shall quote their revenue share pricing in terms of their proposed "Margin Price" for each of their proposed revenue share commodities.

The City will use the assumed tonnage and material splits in Attachment A for calculating the net revenue share back to the City from all Proposers. It is important to note that the City does not guarantee any minimum tonnage or any specific material splits. These are estimates only for purposes of this RFP and comparing the value of any revenue sharing proposals

A. Single Stream Collection Scenario:)

Proposer's company name: _____

Collection Price Proposed:

Fill in your proposed price for each City proposed recycling services under this scenario. Fill in "NA"(not applicable) as the price for the City where the scenario does not apply under this design scenario.

\$_____per household per month

Revenue sharing proposed:

Does your proposal include any form of revenue sharing? Yes No

If "Yes", fill in your proposed Margin Price for one or more of the following commodities:

Proposed <u>paper</u> Margin Price:	\$_____	per ton
Proposed <u>aluminum</u> Margin Price:	\$_____	per pound
Proposed <u>steel cans</u> Margin Price:	\$_____	per ton
Proposed <u>PET plastic bottles</u> Margin Price:	\$_____	per pound
Proposed <u>natural HDPE plastic bottles</u> Margin	\$_____	per pound
Price:	\$_____	per pound
Proposed <u>colored HDPE plastic bottles</u> Margin		
Price:		

Note:

(1) For any single stream collection scenario, the proposal text accompanying this price worksheet must explicitly describe the collection service design (e.g., resident materials sorting/preparation requirements, collection frequency, cart size, cart ownership, etc.).

B. Alternative Collection Scenario:)

Proposer's company name: _____

Collection Price Proposed:

Fill in your proposed price for each City proposed recycling services under this scenario.

Fill in "NA"(not applicable) as the price for the City where the scenario does not apply under this design scenario.

\$_____per household per month

Revenue sharing proposed:

Does your proposal include any form of revenue sharing? Yes No

If "Yes", fill in your proposed Margin Price for one or more of the following commodities:

Proposed paper Margin Price: \$_____ per ton

Proposed aluminum Margin Price: \$_____ per pound

Proposed steel cans Margin Price: \$_____ per ton

Proposed PET plastic bottles Margin Price: \$_____ per ton

Proposed natural HDPE plastic bottles Margin Price: \$_____ per ton

Proposed colored HDPE plastic bottles Margin Price: \$_____ per ton

Note:

For any alternative collection scenario, the proposal text accompanying this price worksheet must explicitly describe the collection service design (e.g., resident materials sorting/preparation requirements, collection frequency, cart size, cart ownership, etc.).